



MARGIN FOREIGN EXCHANGE **Metatrader 4** Product Disclosure Statement

Issue date: 6th May 2014

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1 Important Information

1.1 This PDS

This Product Disclosure Statement (**PDS**) is dated 6 May 2014 and was prepared on that date by First Prudential Markets Pty Ltd ABN 16 112 600 281; AFSL 286354 (**FP Markets**), as the issuer of the following over the counter (**OTC**) contracts:

- margin FX;
- Metals Contracts; and
- Index CFDs,

collectively referred to as **FPM OTC contracts**.

All financial products are traded on the MT4 Platform and are over-the-counter-derivative financial products issued by FP Markets and are not exchange-traded financial products.

This PDS is designed to help you decide whether the FPM OTC contracts described in this PDS are appropriate for you. You may also use this PDS to compare this financial product with similar financial products offered by other issuers.

This PDS describes the key features of our FPM OTC contracts, their benefits, risks, the costs and fees of trading in our FPM OTC contracts and other related information. FPM OTC contracts are sophisticated financial products so you should read this PDS and the Account Terms in full before making any decision to invest in them.

Some expressions used in this PDS have definitions given in the Glossary at the end of this PDS (see Section 7).

1.2 FPM OTC contracts

This PDS covers FPM OTC contracts traded through our MT4 Platform in respect of a variety of Underlying Financial Products – see Section 2.6.

These FPM OTC contracts are over-the-counter derivative products issued by FP Markets. They are not exchange traded products.

1.3 Your potential liability

Please especially read the Key Information in Section 2 and the Significant Risks in Section 4 for important information about your potential liability.
You trade at your own risk and are liable for all trading losses.

Potential investors should be experienced in derivatives, especially over-the-counter leveraged derivatives, and understand and accept the risks of investing in our FPM OTC contracts.

Your potential liability is not limited to the amount you pay FP Markets or we keep in a client money's trust account for you. We may ask you to pay amounts in excess of those amounts to cover any shortfall. Your liability on short FPM OTC contracts can be unlimited. You should carefully consider the risks of our FPM OTC contracts and your capacity to meet your liability before investing in our FPM OTC contracts.

This initial warning cannot set out and duplicate all of the important information in this PDS.

You should read all of this PDS and the Account Terms before making a decision to deal in financial products covered by this PDS. We recommend that you contact us if you have any questions arising from this PDS or the Account Terms prior to entering into any transactions with us. FP Markets recommends that you consult your advisor or obtain independent advice before trading.

1.4 FP Markets does not give personal advice

FP Markets will not give you personal financial advice about your FPM OTC contracts. This PDS does not constitute a recommendation or opinion that our FPM OTC contracts are appropriate for you, even if we assess that you are suitable to invest in our FPM OTC contracts.

The information in this PDS is general only and does not take into account your personal objectives, financial situation and needs.

1.5 Your Suitability to Trade FPM OTC contracts

If we ask you for your personal information to assess your suitability to trade our FPM OTC contracts and we accept your application to trade our FPM OTC contracts, this is not personal advice or any other advice to you. You must not rely on our assessment of your suitability since it is based on the information which you provide and the assessment is only for our purposes of deciding whether to open an Account for you. You may not later claim you are not responsible for your losses because we have opened an Account for you after assessing your suitability. You remain solely responsible for your own assessments of the features and risks and seeking your own advice on whether these FPM OTC contracts are suitable for you.

1.6 Currency of PDS

A copy of this PDS and the Account Terms can be downloaded from the website or you can call FP Markets to request that a paper copy of them be provided to you free of charge.

The information in this PDS is up to date at the time it was prepared but is subject to change at any time. Any updates will be posted on our website (www.fpmarkets.com.au).

If the new information is information which is materially adverse to you, we will issue either a new PDS or a supplementary PDS containing the new information. If the new information is not materially adverse to you, you will be able to find updated information on our website (at www.fpmarkets.com.au) or by calling us using the contact details given below. If you ask us, we will send you without charge a paper copy of the information.

1.7 Contact

FP Markets can be contacted at:

Level 5
10 Bridge Street Sydney NSW 2000
Telephone: 1300 376 233
or through our website at www.fpmarkets.com.au.

2 Key Information

2.1 Key Features of FPM OTC contracts

- FPM OTC contracts are over-the-counter derivatives issued by FP Markets. They are not traded on an Exchange.
- They are for investing indirectly in a range of securities, other financial products, metals and index movements around the world without having to own the Underlying Financial Product or any underlying Exchange traded contract in relation to the index.
- You must fund your Account before FPM OTC contracts are issued to you. You do this by paying at least the Initial Margin.
- Unlike products traded on an Exchange, OTC products are not forced to have the same standardised contract specifications as the exchange traded products. The size of the FPM OTC contracts are expressed in Lot sizes, depending on the particular financial product traded.
- You remain liable to pay later Margins and to maintain the required minimum amount of Margin. If you do not pay the required Margin call by the required time or you do not always maintain the required minimum Margin, all or some of the FPM OTC contracts can be Closed Out and you remain liable to pay us any remaining shortfall.
- Unlike contracts traded on an Exchange, FPM OTC contracts are not standardised. The terms of an FPM OTC contract are individually tailored to the requirements of the parties to the FPM OTC contract – you and FP Markets.
- You have no right or obligation to acquire the Underlying Financial Product itself.
- There is leverage in the FPM OTC contract because you pay to FP Markets only Margin, not the full value. All payments to FP Markets are paid as Margin (or are for the relevant Fees). The more Margin you pay, the less leverage in your Account.

2.2 Key Benefits of our FPM OTC contracts

- FPM OTC contracts enable you to take a trading position with an exposure to a particular Underlying Financial Product without needing to buy or sell the Underlying Financial Product.
- You can use FPM OTC contracts for speculation, with a view to profiting from market fluctuations in the Underlying Financial Product. You may take a view of a particular Underlying Financial Product and so invest in our FPM OTC contracts intending to make a profit.
- You can use FPM OTC contracts to hedge your existing exposure to an Underlying Financial Product.
- You can deal in FPM OTC contracts with a view to profiting in both rising and falling markets.
- FPM OTC contracts can be used as important risk management tools. For example, margin FX may be used to hedge foreign exchange currency exposures, protect against adverse exchange rate movements and provide certainty of foreign exchange rates and cash flow. Metals Contracts can give some protection against movements in the market price of the underlying asset and provide increased cash flow certainty.
- A major benefit of entering into an FPM OTC contract is that the transaction is not forced to have the same standardised contract specifications as the exchange traded contracts. For example, FP Markets allows you to enter into transactions in smaller amounts for example 0.01 of a Lot, whereas exchange-traded contracts are a standard size.
- FPM OTC contracts involve a high degree of leverage. FPM OTC contracts potentially let you invest a relatively small amount (in the form of the Initial Margin) to have an exposure to the Underlying

Financial Product without having to pay the full price of the Underlying Financial Product. This leverage gives you the potential to take a greater level of risk for a smaller initial outlay, so this increases the potential risks and rewards. Leverage can magnify losses (see Section 4 – Significant Risks and, in particular, the paragraph “Loss from leverage”).

2.3 Key Risks of our FPM OTC contracts

The key risks of investing in our FPM OTC contracts are outlined below. Please see Section 4 for further description of the significant risks.

- Trading risk - You trade at your own risk and are liable for all trading losses.
- Leverage – our FPM OTC contracts are leveraged when the amount you pay (i.e., the total Margin and fees and charges) to FP Markets is less than the full face value of the underlying investment.
- FPM OTC contracts are typically low margin, high leverage investments.
- You should be prepared for the greater risks from this kind of leveraged derivative, including being liable to pay FP Markets more Margin and those Margin requirements changing rapidly in response to changes in the market for the Underlying Financial Products.
- Loss of your moneys – Your potential losses on (long or short) FPM OTC contracts may exceed the amounts you pay (as Margin) for the FPM OTC contracts or amounts we hold on trust for you.
- Unlimited loss – Your potential loss on short FPM OTC contracts may be unlimited – more than the amount you pay FP Markets for them.
- Trust moneys are withdrawn to pay for the FPM OTC contracts – The money which you pay into the FPM client moneys trust account are not retained in that account but are withdrawn to pay FP Markets for the FPM OTC contracts, even if you pay more than the minimum Margin required. The moneys are withdrawn as payments to FP Markets, so please be aware that they are not retained on deposit for you in the FPM client moneys trust account and, once withdrawn, the statutory rules applying to the FPM client moneys trust account no longer apply to those withdrawn moneys.
- Margin requirements – You are liable to pay Margin before our FPM OTC contracts are issued and, after that, you are liable to pay more Margin before the FPM OTC contracts are Closed Out. The required Margin will usually be at least:
 - the Margin required by FP Markets for the FPM OTC contract (initially and later); plus
 - the Margin required by FP Markets to cover any unrealised loss or gain on other positions in your Account; plus
 - any Margin required by FP Markets to cover adjustments for any foreign exchange rate.

If you do not meet Margin requirements, including at little or no notice, all of the FPM OTC contracts may be Closed Out without notice to you.
- Foreign Exchange – FPM OTC contracts which are denominated in foreign currency can expose you to fast and large changes to the value of your Trading Account, potentially triggering the need for more Margin to be paid by you, including at short or no notice.
- Counterparty risk – you have the risk that FP Markets will not meet its obligations to you under the FPM OTC contracts. FP Markets’ FPM OTC contracts are not Exchange-traded so you need to consider the credit and performance risk you have on FP Markets. This is further explained in Section 3.19 under “Your Counterparty Risk on FP Markets”.

2.4 Your suitability

We may make an initial assessment of your suitability to invest in FPM OTC contracts based on the information you give us. You should always make your own assessment of your suitability to trade

our FPM OTC contracts. You should carefully consider the features of FPM OTC contracts and their significant risks before investing in them.

Some key suitability considerations for you are:

- whether you have experience in trading in the Underlying Financial Products;
- whether you understand the terms of our FPM OTC contracts and how they work;
- whether you understand the concepts of leverage, margins and volatility;
- whether you accept a high degree of risk in trading in FPM OTC contracts;
- whether you understand the nature of FPM OTC contract trading, including that FPM OTC contracts do not provide investors with interests or rights in the Underlying Financial Products over which a position is taken;
- whether you understand the processes and technologies used in trading FP Markets' FPM OTC contracts;
- whether you can monitor your FPM OTC contract investments and manage them in a volatile market;
- whether you can manage the risks of trading in FPM OTC contracts;
- whether you have financial resources to provide more Margin, especially on little or no notice; and
- whether you can bear substantial losses that might arise from trading in FPM OTC contracts, especially the potentially unlimited losses on dealing in short FPM OTC contracts.

Our assessment of your suitability is based on your information and any other information we ask and you give us. Our policy includes assessing the information you give us by your online responses, the information you give us and any responses you give us by email, telephone or in meetings. We may keep the information which you give us to help monitor our policy and for the requirements of a financial services licensee.

As a result of our assessment we might limit some features for your Account.

Our assessment of your suitability to trade in FPM OTC contracts and any limits we set for your Account (or later change to those limits) should not be taken as personal advice to you to trade in FPM OTC contracts nor does it imply that we are responsible for any of your losses from trading in FPM OTC contracts.

To the extent permitted by law, we do not accept liability for your choice to invest in any FPM OTC contracts so you should read all of this PDS carefully, consider your own needs and objectives for investing in these FPM OTC contracts and take independent advice as you see fit.

Even if we assess you as suitable to commence trading FPM OTC contracts with us, we urge you to experience trading on our (free) demonstration account for a while to ensure you are familiar with the terminology of our FPM OTC contracts and how the MT4 Platform works.

2.5 Nature of FPM OTC contracts

FPM OTC contracts are sophisticated over-the-counter financial products that you buy from FP Markets. The terms of any payment when it is Closed Out reflects the performance of an Underlying Financial Product that you have chosen including, among others, foreign exchange, spot precious metals and indices. The amount of profit or loss is determined by the difference between the price at which the FPM OTC contract is bought and the price at which it is Closed Out, adjusted to reflect interest payments (or Finance Charge/Finance Credit Adjustment, as it is commonly referred to) or any other charges where applicable (as described in Section 5). It is important to note that no physical delivery of either the FPM OTC contract or the Underlying Financial Product takes place.

FPM OTC contracts are tailored by Lot sizes and do not have the same standardised contract specifications as exchange traded contracts. The terms of FPM OTC contracts are based on the Account Terms with FP Markets, which apply to your Trading Account(s) and all of your FP Markets Products.

All FPM OTC contracts traded on the MT4 Platform are subject to Margin requirements, which means you (the Client) are required to pay to FP Markets at least the minimum required Margin. Essentially, the amount of any realised profit or loss made on the FPM OTC contract will be equal to the net of:

- the difference between the Transaction Price of the FPM OTC contracts when the Transaction is opened and the Transaction Price of the FPM Products when the Transaction is Closed Out, multiplied by the Lots traded and the standard volume size per (1.00 Lot);
- for all FPM OTC contracts any Finance Charge Adjustment / Finance Credit Adjustment on the position held overnight;
- any Transaction Fees payable in respect of the FPM OTC contracts and any other charges (for more information on Fees and Charges see Section 5 of this PDS).

Your Equity will also be affected by other amounts you must pay in respect of your Account such as Finance Charges on your Account and conversion costs (for more information on costs, fees and charges in respect of your Account, see Section 5 of this PDS).

2.6 Types of FPM OTC contracts covered by this PDS

This PDS covers our FPM OTC contracts traded on the MT4 Platform.

(For financial products traded on our other trading platforms, please see our other product disclosure statements specifically for those financial products.)

2.6.1 Spot margin FX

A Spot margin FX is an OTC agreement to exchange an amount in one currency for an amount in another currency at an exchange rate agreed on the day of the trade. When you trade in margin FX, you trade a combination of two currencies (known as a currency pair). A margin FX is opened by buying an FPM OTC contract which is based on either buying or selling the currency pair. The buying or selling is in reference to the buying or selling of the Base Currency (but remember no physical delivery ever takes place). For example if you were buying USDJPY, you would be buying USD by selling JPY, whereas if you were selling JPYUSD you would be selling JPY and buying USD.

The minimum Lot size is 0.01 Lot (step 0.01 Lot(s)), with 1 Lot being equivalent to 100,000 units of Base Currency.

Margin FX traded on the MT4 Platform cannot be settled by the physical or deliverable settlement of the currencies on their Value Date; rather, these financial products can be rolled or swapped indefinitely until you decide to Close Out the Transaction. Refer to the Section 3 under “Swap/ Rollover” for more details and for the relating fees and charges refer to the Section 5 “Finance Charge Adjustment/ Finance Credit Adjustment”.

2.6.2 Spot Metals Contract

A Spot Metals Contract is an OTC agreement settled in cash by reference to buying or selling spot gold and silver at the Spot price agreed on the day traded against the relevant currency. Please contact FP Markets for further information.

A Metals Contract is opened by either buying or selling by reference to the Spot metal traded against USD. For example if you were buying Gold spot, you would be buying gold by selling a reference amount of USD, whereas if you were selling mini silver spot, you would be selling silver by buying a reference amount of USD.

The minimum contract size is 0.01 Lot (step 0.01 Lot) with 1 Lot of gold being equivalent to 100 ounces and 1 lot of mini silver being equivalent to 500 ounces.

Spot Metals Contracts traded on the MT4 Platform cannot be settled by the physical or deliverable settlement of the spot metals on their Value Date, rather these products can be rolled or swapped indefinitely until you decide to Close Out the Transaction. Refer to the Section 3 under “Swap/ Rollover” for more details and for the relating fees and charges refer to the Section 5 under “Finance Charge Adjustment/ Finance Credit Adjustment”.

2.6.3 Index CFDs

Trading in respect of movements in indices allows you to gain indirect exposure to a large number of different shares in one single transaction. They can also be used to take positions on the direction of a whole market without taking a view on the prospects for any particular company's shares.

Index CFDs derive their price from the real time fluctuations in the value of the index which makes up the Underlying Financial Product for the FPM OTC contract, as calculated by the relevant Exchange or index sponsor, as the case may be for each particular index or, if that is not available, FP Markets' determination of the index level.

Prices are normally only quoted for Index CFDs and can only be traded during the open market hours of the relevant futures or other Exchange (or within any more limited hours set from time to time by FP Markets).

When looking at trading on a futures Exchange, it is important to remember that the current price of the underlying futures contracts will not normally be the same as the price of the underlying index.

Index CFDs allow you to trade anticipated market trends rather than individual shares or other financial products.

The minimum contract size is 1 Lot (step 1 Lot).

Index CFDs do not have an expiry date and will remain open until Closed Out - refer to the Section 5 under "Finance Charge Adjustment / Finance Credit Adjustment" for the fees and charges relating to keeping the position open.

2.7 Benchmark Disclosure

ASIC has introduced benchmarks for over-the-counter derivatives which include OTC margin foreign exchange financial products. While it is not clear that ASIC's benchmarks apply to any or all of the FPM OTC contracts which are not CFDs, FP Markets has chosen to apply the benchmarks to all of the FPM OTC contracts.

It is important to note that the benchmarks are not mandatory and are not law. ASIC has introduced them by way of stating in its Regulatory Guide 227 ASIC's expectations. Not meeting the benchmarks is not an indication of breaches or failures. Rather, the benchmarks in RG 227 also require prominent disclosure in a PDS as to whether an OTC contract issuer (such as FP Markets) meets the benchmarks or, if not, the reasons why they are not met are explained in the PDS.

The following table summarises the benchmarks applying to FP Markets' FPM OTC contracts, whether FP Markets meets them and, if not, why not.

The table also refers you to other Sections of this PDS for more information on relevant topics (to avoid duplicating the information in this PDS).

ASIC RG 227 Benchmark	FP Markets
<p>1 Client qualification</p> <p>If an issuer meets this benchmark, the PDS should clearly explain:</p> <ul style="list-style-type: none"> • that trading in FPM OTC contracts is not suitable for all investors because of the significant risks involved; and • how the issuer’s client qualification policy operates in practice. <p>If an issuer does not have such a policy in place, or one that does not incorporate all of the elements described in RG 227.40, it should disclose this in the PDS and explain why this is so.</p>	<p>FP Markets believes that it meets this benchmark. Please see Section 2.4.</p>
<p>2 Opening collateral</p> <p>If an issuer meets this benchmark, the PDS should explain the types of assets the issuer will accept as opening collateral.</p> <p>If an issuer accepts non-cash assets as opening collateral (other than credit cards to a limit of \$1000), the PDS should explain why the issuer does so and the additional risks that using other types of assets (e.g. securities and real property) as opening collateral may pose for the investor. This includes, for example, the risks of ‘double leverage’ if leveraged assets are accepted as opening collateral.</p>	<p>FP Markets does not meet this benchmark because it accepts as collateral for opening the account:</p> <ul style="list-style-type: none"> • non-cash assets as collateral for opening the account; and • payments by credit card for more than \$1,000. <p>Why FP Markets accepts non-cash assets as collateral for opening the account and the additional risks of this are described in Section 6.7.</p> <p>The additional risks of paying by credit card are described in Section 6.7.</p> <p>FP Markets otherwise meets this benchmark.</p>

ASIC RG 227 Benchmark	FP Markets
<p>3 Counterparty risk – Hedging</p> <p>If an issuer meets this benchmark, the PDS should provide the following explanations:</p> <ul style="list-style-type: none"> • a broad overview of the nature of hedging activity the issuer undertakes to mitigate its market risk, and the factors the issuer takes into account when selecting hedging counterparties; and • details about where investors can find the issuer's more detailed policy on the activities it undertakes to mitigate its counterparty and market risk, and the names of any hedging counterparties. <p>If an issuer does not meet this benchmark, it should disclose this in the PDS and explain why this is so.</p> <p>The PDS must include information about the significant risks associated with the product: section 1013D(1)(c) of the Corporations Act. The PDS should also provide a clear explanation of the counterparty risk associated with OTC FPM OTC contracts. The PDS should explain that, if the issuer defaults on its obligations, investors may become unsecured creditors in an administration or liquidation and will not have recourse to any underlying assets in the event of the issuer's insolvency.</p>	<p>FP Markets would meet this benchmark but does not due to:</p> <ul style="list-style-type: none"> • FP Markets does not disclose or specify the names of its hedge counterparties in its hedge counterparty policy which is publicly available. <p>FP Markets states in its PDS that its policy is to hedge 100% of all FPM OTC contracts. FP Markets discloses in its PDS how trades are hedged.</p> <p>This PDS complies with the requirements to include information about the significant risks associated with the FPM OTC contracts (see Section 4) and also provides an explanation of the counterparty risk associated with OTC FPM OTC contracts (see Section 3.19).</p> <p>This PDS explains that, if FP Markets defaults on its obligations, investors may become unsecured creditors in an administration or liquidation.</p> <p>FPMarkets clients will have no recourse to any underlying asset in the event of FPMarkets' insolvency</p>
<p>4 Counterparty risk – Financial resources</p> <p>If an issuer meets this benchmark, the PDS should explain how the issuer's policy operates in practice.</p> <p>If an issuer does not meet the requirement on stress testing, it should explain why and what alternative strategies it has in place to ensure that, in the event of significant adverse market movements, the issuer would have sufficient liquid resources to meet its obligations to investors without needing to have recourse to client money to do so.</p> <p>An issuer should also make available to prospective investors a copy of its latest audited annual financial statement, either online or as an attachment to the PDS.</p>	<p>FP Markets would meet this benchmark except that FP Markets makes available copies of its latest audited annual financial statement only by inspection at the office of FP Markets.</p> <p>FP Markets otherwise meets this benchmark – for a description of how FP Markets' policy on maintaining adequate financial resources see Section 3.21.4.</p>

ASIC RG 227 Benchmark	FP Markets
<p>5 Client moneys</p> <p>If an issuer meets this benchmark, the PDS should clearly:</p> <ul style="list-style-type: none"> • describe the issuer’s client money policy, including how the issuer deals with client money and when, and on what basis, it makes withdrawals from client money; and • explain the counterparty risk associated with the use of client money for derivatives. <p>If an issuer does not have such a policy in place, or one that does not incorporate all of the elements described above, it should disclose this in the PDS.</p> <p>If an issuer’s policy allows it to use money deposited by one client to meet the margin or settlement requirements of another client, it should very clearly and prominently explain this and the additional risks to client money entailed by this practice.</p> <p>An issuer’s client money policy should be explained in the PDS in a way that allows potential investors to properly evaluate and quantify the nature of the risk, if any, to client money.</p>	<p>FP Markets believes it meets this benchmark in all respects.</p> <p>The features and risks of this are clearly and prominently explained in this PDS as are the additional risks to client money arising by this practice.</p>

ASIC RG 227 Benchmark	FP Markets
<p>6 Suspended or halted underlying assets</p> <p>If an issuer meets the benchmark, the PDS should explain the issuer's approach to trading when underlying assets are suspended or halted.</p> <p>If an issuer does not meet this benchmark, it should disclose this in the PDS and explain why this is so, as well as the additional risks that trading when underlying assets are suspended may pose for investors.</p> <p>To provide a full explanation of this aspect of the product, an issuer should explain any discretions it retains as to how it manages positions over halted or suspended assets, and how it determines when and how it uses these discretions. This should include disclosure of any discretions the issuer retains to:</p> <ul style="list-style-type: none"> • change the Margin requirement on a position; • re-price a position; or • close out a position. 	<p>FP Markets believes it meets this benchmark in all respects.</p> <p>FP Markets' approach to trading when underlying assets are suspended or halted is described in Section 3.13.</p> <p>FP Markets' discretions and how it manages its positions are described in Section 3.13 and Section 6.2.</p>
<p>7 Margin calls</p> <p>If an issuer meets this benchmark, the PDS should explain the issuer's policy and margin call practices.</p> <p>If an issuer does not have such a policy in place, or one that does not incorporate all of the elements described above, it should disclose this in the PDS and explain why this is so.</p> <p>To provide full and accurate information about this aspect of FPM OTC contract trading, the PDS should clearly state that trading in FPM OTC contracts involves the risk of losing substantially more than the initial investment. This will ensure the issuer meets its obligation to include in the PDS information about the significant risks associated with the product: section 1013D(1)(c) of the Corporations Act.</p>	<p>FP Markets does not meet this benchmark in certain respects.</p> <p>FP Markets describes its margin policy at Section 3.10 and the risks at Section 4.</p> <p>FP Markets does not commit to taking any reasonable steps to notify investors before making a Margin call because that is contrary to the Account Terms and would, if it applied, tend to have a worse financial effect for individual clients and therefore for all Clients generally, since they could all suffer adverse price movements while waiting for an undefined reasonable notice period that is only later decided after lengthy and costly legal proceedings.</p> <p>FP Markets might attempt to contact Clients, but the Account Terms clearly require the Client (i) to maintain the required minimum Margin Cover as well as (ii) to meet any Margin call. A Client must meet the Margin Cover requirements whether or not the Client is aware of the current Margin Cover. A Client must meet a Margin call even if they have not actually received the Margin call made to the address they gave FP Markets.</p>

3 How to Trade

3.1 Your Account

You need to establish your Account by completing FP Markets' Account application form, which will be made available for you on FP Markets' website or by contacting FP Markets directly. After FP Markets accepts your application, your Account will be established.

After finishing the registration process, your personal profile will be created. Within the MT4 Platform you can perform many functions including opening a real or demo Trading Account(s), choosing the Account Currency and manage money operations.

In order to open a real MT Trading Account you will need to go to the "Open an Account" section of our web site and fill in the online form. After completion and FP Markets accepts your application, your real Trading Account will be established and you will receive your unique login and password details. Simply download the MT4 Platform, install it on your device, run the terminal and enter your login data in order to begin trading. Your Account covers all of the services and products which you apply for in your application form and which are accepted by FP Markets.

Within your Account you may have one or more Trading Accounts. A Trading Account is a sub-account of your Account for a specific method of dealing, such as for a Platform or (if you choose) for dealings in a particular product.

By opening an Account, you agree to the Account Terms.

The legal terms governing your Account and your dealing in our FPM OTC contracts are set out in the Account Terms. The Account Terms also have the legal terms for your dealings with us for other financial products which are not covered by this PDS.

FP Markets requires a initial balance in order to establish your Account (so you must pay at least Initial Margin of your first OTC contract).

3.2 Opening an FPM OTC contract

The particular terms of each FPM OTC contract are agreed between you and FP Markets before entering into the Transaction.

Before you enter into an FPM OTC contract, FP Markets will require you to have sufficient Account Value (as defined in the Glossary in Section 7) to satisfy the Initial Margin requirements for the relevant number of FPM OTC contracts. The payments you make to FP Markets are applied as either Margin or the fees and charges and the amount net of those fees and charges is credited to your Trading Account. The fees and charges of transacting FPM OTC contracts with FP Markets are set out in this PDS.

When you Close Out the FPM OTC contract, you are entering into a new FPM OTC contract opposite to your open FPM OTC contract. You are liable for the costs, fees and charges as described in this PDS (see Section 5 and the relevant Section for each type of FPM OTC contract). You should be aware that your investment might suffer a loss, depending on the marked-to-market value of your FPM OTC contract at termination compared with the total cost of your investment up to the time of termination.

An FPM OTC contract position is opened by buying an FPM OTC contract, corresponding with either buying (going long) or selling (going short) the Underlying Financial Product. You go "long" when you buy an FPM OTC contract corresponding with buying the Underlying Financial Product in the expectation that the price of the Underlying Financial Product to which the FPM OTC contract is referable will increase, which would have the effect that the price of the FPM OTC contract would increase.

You go "short" when you buy an FPM OTC contract corresponding with selling the Underlying Financial Product in the expectation that the price of the Underlying Financial Product to which the FPM OTC contract is referable will decrease, which would have the effect that the price of the FPM OTC contract will decline.

3.3 Dealing

Quotes for prices for dealing in our FPM OTC contracts are indicative only and so are subject to the actual price at the time of execution of your Transaction. There is no assurance that the FPM OTC contracts will actually be dealt with at the indicative quote, especially if you delay placing the Order. You do not have a contract for an FPM OTC contract unless and until the moment your Order is actually executed, which will correspond with the time our hedge contract for your FPM OTC contract is executed. This will be shown on your Trading Account.

Quotes can only be given and Transactions made during the open market hours of the relevant Exchange or market on which the Underlying Financial Products are traded. The open hours of the relevant Exchanges are available by viewing the relevant Exchange website or by contacting FP Markets.

FP Markets may at any time in its discretion without prior notice impose limits on our FPM OTC contracts in respect of particular Underlying Financial Products. Ordinarily, FP Markets would only do this if the market for the particular Underlying Financial Products has become illiquid or its trading status has been suspended or there is some significant disruption to the markets, including trading facilities.

You should be aware that the market prices and other market data which you view through the MT4 Platform or other facilities which you arrange yourself may not be current or may not exactly correspond with the prices for our FPM OTC contracts offered or dealt by FP Markets.

If you access your Accounts and the MT4 Platform outside of the hours when Orders may be accepted, you should be aware that the Orders may be processed at a later time when the relevant Exchange or market is open to trading, by which time the market prices (and currency exchange values) might have changed significantly.

3.4 Pricing - Bid/Offer spread

FP Markets quotes a lower price and a higher price at which you can place your Order. This is referred to as the Bid/Offer spread. The higher quoted price is the indication of the price at which you can buy the FPM OTC contract. The lower quoted price is the indication of the price at which you can Close Out the FPM OTC contract (which you do by buying an opposing FPM OTC contract, sometimes referred to as selling your FPM OTC contract).

FP Markets makes hedge contracts at the same time as it issues the FPM OTC contract to you by making a corresponding hedge contract with its Hedge Counterparty. FP Markets' hedge contract is with one of several Hedge Counterparties available to FP Markets from time to time. FP Markets' Bid/Offer prices are based on (but not necessarily exactly equal to) the corresponding prices offered by the particular Hedge Counterparty at the time to FP Markets.

FP Markets aims to give competitive pricing but please be aware that FP Markets does not act as your agent to find you the best prices.

When your Order is executed, for you to break even or realise a profit, putting aside for the sake of simple illustration any fees or charges, the price at which you exit your position needs to be at least equal to the original Bid or Offer price that you started the position (depending on whether you went long or short); if you trade at the Offer, the price needs to reach the Bid and vice versa.

Also, the available pricing may be limited by minimum steps, depending on the market or Exchange rules for trading the Underlying Financial Product or its hedge, so, depending on the FPM OTC contract you choose, your Order to exit your position might have to be in minimum increments of pricing before it can be accepted and executed.

3.5 MT4 Platform

Your Trading Account is accessible via the MT4 Platform, which is a multi-product on-line trading platform on which all FPM OTC contracts are traded on. (Please see FP Markets' other product disclosure statements for other OTC financial products traded on other platforms.)

All FPM OTC contracts are hedged with FP Markets' Hedge Counterparties (described in this Section 3 under "Your Counterparty Risk on FP Markets" subheading "Hedge Counterparty risk").

All of your FPM OTC contracts will use the MT4 Platform.

You must carefully read and follow the operational rules for the MT4 Platform. The MT4 Platform may impose special operating rules regarding:

- paying Margin (such as when payment is posted as effective);
- how Margins are calculated; or
- how Orders are managed.

We strongly recommend that prior to engaging in live trading you open a "demo" account and conduct simulated trading. This enables you to become familiar with the trading platform features and conditions.

There is also Online Help menu or user guide available on the MT4 Platform which has a wealth of information relating to the operation of the MT4 Platform or you can contact FP Markets on 1300 376 233.

FP Markets may suspend your access to the MT4 Platform without prior notice to you, which may adversely affect your ability to trade out of your Open Positions.

3.6 Pricing models

FP Markets offers two pricing models. Each model is explained below. The default pricing model will be a no transaction fee model. If you wish to trade the ECN model please contact an FP Markets representative.

Electronic Communication Network (ECN) style Forex pricing model

FP Markets receives foreign exchange prices from several major banks and financial institutions. FPMarkets then offers the best bid / ask directly to our clients with no dealer intervention. . FP Markets is not a market maker and so does not price its FPM OTC contracts by making a market. FP Markets has no proprietary trading (except for managing error transactions).

All of FP Markets' FPM OTC contracts covered by this PDS are hedged with a hedge counterparty that automatically gives FP Markets ECN pricing and execution – FP Markets gets its hedge contract automatically priced and executed based on the underlying Exchange or market and that directly reflects in the pricing of FPM OTC contracts issued by FP Markets to you.

Please be aware that there is no Exchange for FX Transactions or Metals Transactions, so all price quotes by FP Markets are based on market (not any Exchange) prices offered to FP Markets.

Our FPM OTC contracts result in real time execution with market prices when the underlying market is open for hedging the Underlying Financial Product for our FPM OTC contracts.

For example, if AUDUSD is quoted as 1.05048/1.05058 then the price which FP Markets will quote for FPM OTC contracts will be the same, i.e. 1.05048/1.05058.

When your Order for a FPM OTC contract is accepted by FP Markets, FP Markets immediately makes a trade on its own account to hedge the FPM OTC contracts which it issues to you (see also "Hedge Counterparty Risk" in Section 3.19.7). Please remember that while FP Markets aims for competitive pricing, it is not acting as your agent.

FP Markets does not directly place its hedge contracts into each underlying market but instead accesses the facilities offered by institutional-level Hedge Counterparties. FPMarkets has no other dealer intervention and therefore no price re-quotes and order rejection. It also translates into faster execution.

FP Markets' hedge contracts for your FPM OTC contracts are made with one of FP Markets' Hedge Counterparties by reference to the underlying market for the Underlying Financial Product but there is no automatic direct linking of pricing.

FP Markets makes use of trading facilities made available by a number of Hedge Counterparties to access a range of Exchanges, non-Exchange markets (such as for FX Transactions and Metals Transactions).

No Transaction Fee model

The ECN model pricing means you incur a Transaction Fee at the time you open your FPM OTC contract.

The alternative pricing model has no Transaction Fee however the Bid/Offer prices spread will be wider than the ECN model pricing with the Transaction Fee.

The default margin FX and Metals Contract pricing model incurs no Transaction Fee when trading. For further information on fees, charges and costs, see Section 5.

3.7 Confirmations of Transactions

If you transact in our FPM OTC contracts, the confirmation of that Transaction (as required by the Corporations Act) is provided by a daily statement being emailed to you (which you can print).

If you have provided FP Markets with an email or other electronic address, you consent to confirmations being sent electronically, including by way of email or the information posted to your Trading Account in the MT4 Platform. It is your obligation to review the confirmation immediately to ensure its accuracy and to report any discrepancies within 24 hours.

By the way, when you enter an Order into the MT4 Platform, the system may report the main features of your Transaction in a “pop-up” window or other online notice. This is only a preliminary notification for your convenience and is not designed to be a confirmation as required by the Corporations Act.

3.8 Payments and Client Moneys - overview

We appreciate that it is important that you understand how your payments are dealt with.

In the following Sections we explain the four main phases of trading in an FPM OTC contract:

- establishing an FPM OTC contract position
- paying Margin for a Margin call or to maintain the required minimum Margin Cover
- having surplus Margin Cover
- Closing Out an FPM OTC contract

3.9 Payments and Client Moneys - Establishing an FPM OTC contract position

3.9.1 Establishing an FPM OTC contract position - introduction

Before you transfer any money to FP Markets, you should carefully consider how your money will be held and used and the risks to you of paying money to FP Markets.

Steps and introductory summary

Step 1 You (as our Client) pay moneys into the FPM client moneys trust account.

Step 2 FP Markets' general policy is that it will immediately withdraw from the FPM client moneys trust account all of your money which you had deposited there, on your direction and in accordance with the Account Terms, from the FPM client moneys trust account to pay as Margin to FP Markets for your FPM OTC contracts (including for any other fees or charges or other payments which you owe, according to your Account Terms or for other amounts for your Trading Account). This will allow for your Trading Account to be credited in order for you to trade in the FPM OTC contracts.

Steps 3 and 4 are virtually simultaneous:

Step 3 FPM OTC contracts are issued to you.

Step 4 FP Markets fully hedges all Clients' FPM OTC contracts with Hedge Counterparties.

You do not satisfy your payment obligations to FP Markets merely by having your moneys in the FPM client moneys trust account.

For so long as your moneys remain in the FPM client moneys trust account, they are held in trust for you and, pursuant to the Account Terms, cannot be counted as payment for or credit for your Account (unless FP Markets chooses to waive this) until FP Markets acts on the direction given by the Client (which occurs each time the Client deposits funds into the FPM client moneys trust account) to withdraw the funds from the FPM client moneys trust account. **FP Markets' general policy is to make the withdrawals from the FPM client moneys trust account in the ordinary course of business to allow you to trade.**

FP Markets may choose to credit your Trading Account with payment to FP Markets before it withdraws the funds which you have paid into the FPM client moneys trust account. This may be done as an advantage to Clients to facilitate dealing in FPM OTC contracts having regard to available banking payment procedures, but if that is done by FP Markets it should not be expected or be relied upon as always going to be done by FP Markets (or done by any particular time). However, as explained earlier in this PDS, the general policy of FP Markets is to credit your Trading Account once FP Markets has withdrawn the funds which you have paid into the FPM client moneys trust account.

3.9.2 FPM client moneys trust account

Moneys paid by you to FP Markets for FPM OTC contracts are initially deposited into a client moneys trust account maintained by FP Markets, which is referred to in this PDS as the "FPM client moneys trust account".

The moneys paid by you into the FPM client moneys trust account are held for you and are segregated from FP Markets' own funds. This means those funds are not available to pay general creditors in the event of receivership or liquidation of FP Markets.

You should be aware that, generally, for client moneys trust accounts:

- individual Clients do not have separate or segregated accounts.
- All Clients' moneys are combined into one account.
- Moneys and other assets in the FPM client moneys trust account belonging to non-defaulting Clients are potentially at risk of being withdrawn and not being re-paid to the Client even though they did not cause the default. This is because FP Markets is permitted by law to use the moneys to pay itself for its hedge of your FPM OTC contract (see "Your Counterparty Risk on FP Markets" in Section 3.19). Also, FP Markets is permitted by law to use Client moneys in the FPM client moneys trust account to meet obligations incurred by FP Markets in connection with margining, guaranteeing, securing, transferring, adjusting or settling dealings in derivatives (not just our FPM OTC contracts) by FP Markets, including dealings on behalf of people other than the Client whose moneys were deposited into the FPM client moneys trust account, although FP Markets does not intend to use those legal rights.
- FP Markets is entitled to retain all interest earned on the money held in the FPM client moneys trust account.

This deposit also serves as confirmation of your direction to FP Markets to tell us that these moneys should be withdrawn as payment for Margin for any FPM OTC contract. If you do not use the client reference number when making your deposit, FP Markets may ask you to confirm your written direction before we can credit your Account to enable you to enter into a Transaction.

So, when you make a payment which is deposited into the FPM client moneys trust account, you are making payments which will be used only for the fees and charges in respect of your FPM OTC contracts and the balance will be used as part payment for the FPM OTC contract (because you take the benefit of the leverage from FP Markets only requiring an amount of Margin which is less than the full risk-free value of the FPM OTC contract), unless you have directed us otherwise.

3.9.3 Use of Client moneys

Pursuant to your Account Terms, you cannot make a payment into the FPM client moneys trust account without also directing that all of those funds be withdrawn to pay FP Markets. Therefore you should only pay into the FPM client moneys trust account the amount which you are prepared to have withdrawn to pay FP Markets so it may credit your Trading Account to allow you to trade in the FPM OTC contract. If you do not want your moneys withdrawn from the FPM client moneys trust account to fund your Account, then you should not pay the moneys into the FPM client moneys trust account and so not trade any FPM OTC contracts.

Client moneys are held in the FPM client moneys trust account until FP Markets carries out the Client's direction and funds are withdrawn. The timing of the funds being held in the FPM client moneys trust account might be for a short time, as little as the same day as your deposit, or as much as a few days depending on whether the payment has been correctly referenced with the unique client reference number we give to you when you make your deposit or subsequently allocated manually. Your moneys are withdrawn from the FPM client moneys trust account because you direct those payments in order for your FPM OTC contracts to be issued and to pay Margin for your FPM OTC contract trading.

You make those directions by your Account Terms and each time you make a deposit into the FPM client moneys trust account by using the unique client reference number we give to you when you make your deposit in an amount of at least the minimum required Margin amount. Your moneys have to be withdrawn from the FPM client moneys trust account to pay FP Markets for the FPM OTC contracts you wish to trade.

FP Markets' general policy is that it will promptly withdraw from the FPM client moneys trust account all of the funds you deposit for your Account, even if it is more than the required minimum Margin. If it is not withdrawn from the FPM client moneys trust account then, pursuant to the Account Terms, the credit ordinarily will not be given to your Account for that amount remaining in the FPM client moneys trust account and so you cannot trade with the benefit of credit for that amount.

FP Markets may, in its discretion, choose to credit your Account before it withdraws your money from the FPM client moneys trust account. This may be done as an advantage to Clients to facilitate dealing in FPM OTC contracts having regard to available banking payment procedures, but if that is done by FP Markets it should not be expected or relied upon as always going to be done by FP Markets (or done by any particular time).

You are free to decide that it is more prudent for you to pay more than the required minimum Margin to reduce the risks from leveraging or to avoid time limits for meeting later Margin requirements that you cannot meet. Also, you need to pay FP Markets before you trade (holding moneys in the FPM client moneys trust account is not payment to FP Markets). Your Account Terms and your directions give FP Markets its entitlement to withdraw your funds from the FPM client moneys trust account to pay all of the funds you deposit.

So, all of the funds withdrawn by FP Markets from the FPM client moneys trust account are payments for your FPM OTC contracts and the amount paid to FP Markets is credited to your Account.

This general policy of immediately withdrawing all of your funds will not apply if the moneys are held in the FPM client moneys trust account while waiting instructions from you.

3.9.4 Withdrawal Authority

Margin is part payment by you to FP Markets for the FPM OTC contract and is not held on deposit for you. You must pay Margin to FP Markets for the FPM OTC contract. You must pay Margin in an amount of at least the minimum required Margin amount.

Since you must pay Margin for the FPM OTC contract and you control when you place Orders, FP Markets requires that all of your moneys for payment for your FPM OTC contract must first be deposited into the FPM client moneys trust account and then all of it be withdrawn to pay FP Markets in order to credit your Account.

FP Markets only accepts your payment into the FPM client moneys trust account on the basis that it

is authorised and directed by you to withdraw all of those funds to pay FP Markets to your Account, even if it is before you have traded any FPM OTC contract or, after you have traded, you have paid more Margin than the minimum required Margin. Your acceptance of the Account Terms and your payment to the FPM client money trust account serves as confirmation of your direction to FP Markets to withdraw all of your funds.

FP Markets ensures each Client's payments for their FPM OTC contracts are allocated to that Client's Account.

3.9.5 Consequences of withdrawals from the FPM client money trust account

Moneys are withdrawn from the FPM client money trust account either to pay FP Markets or to pay you. Moneys withdrawn to pay FP Markets are FP Markets' own moneys.

We have to warn you that the law allows FP Markets (as for any other licensee with a client money trust account) to use any Client's moneys in the FPM client money trust account for meeting margin and settlement obligations of any other Client's derivatives.

From the time of withdrawal from the FPM client money trust account:

- You lose the protections given to a client money trust account of that kind.
- You are an unsecured creditor of FP Markets for its obligations on the FPM OTC contracts and your other dealings with FP Markets. This includes exposure as an unsecured creditor for payment to you of the net account balance (if any) after Closing all of your positions and applying all Transaction Fees, Finance Charges and anything else you owe to FP Markets.

FP Markets reduces the risks to you arising from the withdrawals from the FPM client money trust account by:

- fully hedging all Clients' FPM Products including all FPM OTC contracts;
- having no proprietary trading (except for managing error transactions);
- using Client payments made to it for their FPM Products including all FPM OTC contracts only for hedging or managing the hedging of its hedge contracts for those Clients' FPM Products (including all FPM OTC contracts) or for paying fees and charges on the FPM Products ; and
- keeping all FPM Products (including all) FPM OTC contracts related surplus funds paid by Clients which have not been paid to Hedge Counterparties, in the Trust Bank Account. These funds can only be used for hedging or managing the hedging of its hedge contracts for those Clients or for paying fees and charges on the FPM Products (including all FPM OTC contracts) and not for general working capital.

3.10 Margin Call payments

3.10.2 Margin Call payments - introduction

Here is a summary of the payment flows when you make a later margin payment.

Step 1 You (as our Client) pay moneys into the **FPM client money trust account** to be withdrawn as payment for Margin.

Step 2 FP Markets' general policy is that it will immediately withdraw all of your money which was deposited, on your direction in accordance with the Account Terms, from the **FPM client money trust account** to pay as Margin to FP Markets.

At or around the same time as step #2, FP Markets posts to your Trading Account the Margin you paid.

3.10.3 Margining of FPM OTC contracts

Here are the key features of margining which are explained further in this Section:

- Margin is your payment to FP Markets for the FPM OTC contract to be issued to you. The amount of Margin you pay (after it is withdrawn from the FPM client money's trust account) is credited to your Trading Account.
- When you hold our FPM OTC contracts, you are also liable to meet all calls for Margin.
 - This obligation is in addition to your obligation to maintain the minimum required Margin.
 - There is no limit as to when you need to meet Margin calls, how often you may be called or the amount of the Margin calls.
 - The timing and amount of each Margin call will depend on movements in the market price of the Underlying Financial Product for the FPM OTC contracts which you choose and the things that affect the market price of the Underlying Financial Product and changes to the Account Value.
 - You have an obligation to meet the Margin call even if FP Markets cannot successfully contact you.
 - You have a risk of the FPM OTC contracts being Closed Out if you do not meet the requirement to meet a Margin call.
 - This obligation (to meet Margin calls) is in addition to your obligation to maintain the required minimum Margin Cover for your Trading Account (see next item).
- When you hold our FPM OTC contracts, you are also separately obliged to maintain at all times the minimum Margin Cover for all of the FPM OTC contracts.
 - It is your obligation to monitor the minimum required amount of Margin Cover for your Account.
 - It is your obligation to maintain the minimum required Margin Cover at all times for so long as you have an Open Position in an FPM OTC contract that is, you must ensure the Margin Cover amount is positive at all times.
 - FP Markets is not obliged to notify you about the amount of your Margin Cover or whether it is at least the minimum required amount of Margin Cover, though we may do so by email, telephone call or otherwise, as a courtesy.
 - You have a risk of the FPM OTC contracts being Closed Out if you do not have in your Account sufficient Margin credited to it, regardless of whether you have checked your Account's requirement for minimum Margin or whether you have tried to make a payment but it has not been credited to your Account.

3.10.4 Margin policy

FP Markets applies the following main Margin principles:

- Each Client is required to pay a minimum required amount of Margin before issuance of our FPM OTC contracts. The minimum amount is determined by FP Markets based on a number of factors, including the market price of the Underlying Financial Product, the Margin required to hedge the Underlying Financial Product, the Margin which FP Markets is required to pay its Hedge Counterparty and FP Markets' risk assessment of the Client, and any unrealised loss or gain on your Trading Account at any point in time.
- Each Client is required to pay Margin before issuance of the FPM OTC contracts in order to minimise credit risk to FP Markets and therefore benefit all other Clients.
- Each Client is required to pay the minimum required Margin even if FP Markets pays less to its Hedge Counterparty. This is to minimise the risk of any one Client benefiting from other Clients' FPM OTC contract trading.
- Each Client's Account is promptly adjusted for Margin requirements according to market

movement so that no Client is intentionally benefited from other Clients' FPM OTC contract trading. This could occur if, for example, the Client's Margin requirements are not adjusted in line with market changes or the credit risk on the Client.

- Each Client is required to pay Margin calls promptly and that is managed within the requirements of the Margin policy, so that no Client receives any substantial benefit or waiver which imprudently jeopardises FP Markets and therefore increases the risks of other Clients to FP Markets.
- The total amount of Margin required of, and paid by, Clients trading in FPM OTC contracts is more than FP Markets is required to pay its FPM OTC contract Hedge Counterparty with the Surplus being retained in the Trust dedicated only for managing hedge contracts for Clients and paying them the amounts to which they are entitled. This enhances the liquidity of FP Markets to meet its own margin calls by having readily available sufficient funds and protecting those funds from other uses within FP Markets.

3.10.5 Paying Margin

As explained earlier in this PDS, you must pay the Initial Margin before the FPM OTC contracts are issued to you. You must then maintain the minimum amount of Margin required by us. Separately, you must pay any further Margin when we require.

To pay Margin you must first deposit the funds into the FPM client moneys trust account. The funds are then withdrawn and paid to FP Markets.

Your payment to FP Markets is effective only when cleared funds are withdrawn from the FPM client moneys trust account; FP Markets' general policy is that it does not accept as payment just your copy of your payment instructions into the FPM client moneys trust account. However, FP Markets may, in its discretion, choose to credit your Trading Account before it withdraws your money from the FPM client moneys trust account. FP Markets is authorised to withdraw all of the funds including Margin payments which you deposit due to the Account Terms and due to your payment into the FPM client moneys trust account serving as confirmation of your direction for the withdrawal. Do not make any payment into the FPM client moneys trust account unless you agree that all of those funds will be withdrawn in payment to FP Markets (for Margin and for fees and charges).

3.10.6 How is Margin calculated?

FP Markets sets the amount of the Initial Margin and, at any later time, may require more Margin to maintain the required amount of Margin.

The minimum Initial Margin will be set by FP Markets and calculated as a percentage of the full face value at the Current Market Price (market exposure) of the FPM OTC contracts.

Owing to the volatility of the market, the amount of required Margin may change after a position has been opened, requiring a further payment as Margin because your initial payment has become insufficient. Margin amounts are calculated to cover the maximum expected movement in the market at any time but will change when the market changes, so those calculation might not cover all market movements and since those Margin requirements can change rapidly and continuously, you need to ensure your Margin Cover is positive at all times otherwise you risk some or all of your positions being automatically Closed Out.

Here is an example of calculating Margin Cover: You deposit \$10,000 and you pay FP Markets in order for your Trading Account to be credited with \$10,000. You enter into an FPM OTC contract and FP Markets requires you to pay Initial Margin of \$8,000. A short time later, there are fluctuations in the market such that your unrealised loss on your Account is \$2,000. As a result, your Margin Cover is fully utilized and therefore you have no capacity to enter into further Transactions (except to close your Open Position) and you are at risk of being Closed Out if there are further adverse movements in the pricing.

Under the Account Terms, your obligation to pay Margin arises from the time you have an Open Position. If the market moves so as to increase the minimum Margin requirements, or FP Markets increases the minimum Margin requirement, you immediately owe the increased amount of the

Margin Cover, regardless of if or when we contact you to pay more Margin. Your obligation to maintain the minimum required Margin remains at all times, whether or not we contact you and whether or not you log into your Account.

You will be required to provide the required Margin whether or not you receive a Margin call. In other words, you are responsible for monitoring your positions and providing the required level of Margin. You might receive notice about Margin requirements by email, SMS message or, when you access your Trading Account online, by pop-up messages on your screen, but you need to provide the Margin whether or not you receive notice.

The values of your FPM OTC contract positions are ordinarily marked to market on a continuous basis, which automatically leads to corresponding changes in Margin requirements for your Account. However, at weekends or at other times when trading on the Exchange relevant to the Underlying Financial Product is closed, some Margin requirements automatically increase.

3.10.7 Margin calls

Apart from your obligation to maintain the required amount of Margin, you are also obliged to meet Margin calls by paying the required amount by the time stipulated in the Margin call.

- If no time is stipulated, payment is required within 24 hours of the Margin call being made. Sometimes, however (such as in unusually volatile market conditions or rapidly falling market prices), little or no time may be stipulated for paying a Margin call (that is, immediate payment is required) or more than one Margin call may be made on the one day including at weekends or outside of local business hours.
- If you do not answer the telephone on the number you give us, or you do not read the emailed Margin call which was sent to the email address you gave us, you remain liable to meet the Margin call. That is why you need to be contactable 24 hours a day, 7 days a week.

3.10.8 Margin defaults

If you do not ensure that you maintain the required level of Margin or meet your obligation to pay Margin calls (even those requiring immediate payment), all of your positions (not just the FPM OTC contracts) may be Closed Out and the resulting realised loss deducted from any proceeds. Any losses resulting from Closing Out your Open Positions will be debited to your Trading Account(s) and you may be required to provide additional funds to FP Markets to cover any shortfall. If you are trading through a Platform, you must read the rules of the MT4 Platform particularly carefully. If you do not comply with your obligations, all of your Open Positions can be Closed Out automatically. FP Markets only acts on cleared funds. If your payment is not cleared and credited by FP Markets by the time you are required to have the necessary Margin or meet the Margin call, you could lose some or all of your positions. FP Markets may but need not give you any grace period. You should maintain a prudent level of Margin and make payments in sufficient time to be cleared and credited to your Account. It will not be enough just to send a copy of your payment transfer instructions. Please see “Margin risks” in Section 4.

FP Markets allows you to make payment in a number of ways. Since those payment details may be unique to you, please contact your FP Markets adviser for arranging your payment methods.

3.10.9 Auto Liquidation

We may automatically Close Out some or all of your open Position(s) when your Total Equity balance falls below the Liquidation Level (by placing Orders to Close Out your Open Positions, also referred to as liquidating your positions).

This will change unrealised losses into realised losses and any Transaction Fees may be incurred on the Orders to Close Out those positions

We do not represent, warrant, undertake or guarantee that we will actually place such liquidation Orders, that they will be executed, or that your open Positions will be Closed Out at any particular level or at any particular time. You are responsible for losses that you may incur, despite us having the right to Close Out your position before the losses were incurred.

It is your responsibility to pay your Margin and meet Margin call payments on time and in cleared funds, so please keep in mind the possibility of delays in the banking and payments systems.

Please contact FP Markets for further information on the current Liquidation Level that applies to you. FP Markets may change the Liquidation Level at any time without notice to you.

3.11 surplus Margin Cover

3.11.2 surplus Margin Cover - introduction

If you have excess Margin, i.e., the Margin Cover amount is positive so you have some Withdrawable Funds, then you may request payment of an amount not exceeding Withdrawable Funds. FP Markets will determine if that is permissible and if so it will arrange for the permitted amount to be paid into your nominated bank account.

Steps:

Assume that you (as our Client) have excess Margin, i.e., the Margin Cover amount is positive so there is Withdrawable Funds and you request payment of an amount not exceeding the Withdrawable Funds.

Step 1 FP Markets sources funds for payment to you (which will be step #2) from its Trust Bank Account (1).

Step 2 FP Markets pays funds into your nominated bank account.

3.12 Close Out and return of surplus funds

3.12.2 Close Out and return of surplus funds - Introduction

If you Close Out the FPM OTC contract, realising a gain and your Account has a net credit balance above any remaining minimum required Margin Cover, you may request payment of the Withdrawable Funds.

FP Markets will determine if that is permissible and if so it will arrange for the permitted amount to be paid into your nominated bank account.

Steps:

You (as our Client) Close Out the FPM OTC contracts, realising a gain. Your Account has a net credit balance above any remaining minimum required Margin Cover (if any remains).

You request payment of the Withdrawable Funds.

Step 1 FP Markets sources funds for payment to you (which will be step #2) from its **Trust Bank Account** (1).

Step 2 FP Markets pays funds into your nominated bank account.

3.13 Valuation

During the term of the FPM OTC contracts, FP Markets will determine the value of your Trading Account(s), based on the current value of the FPM OTC contracts in your Trading Account(s), defined as your Account Value in the Glossary in Section 7. The current value of your FPM OTC contract positions on your Trading Account are ordinarily marked to market on a continuous basis, using FP Market's Current Market Price, when the Exchange or market for the relevant Underlying Financial Product is open. After the Exchange trading ends, the FPM OTC contract pricing may be updated to reflect its Closing Price (this may be a delayed price depending on whether you have subscribed for live pricing).

If trading in the Underlying Financial Product is suspended or halted by the relevant Exchange, the FPM OTC contract position will be re-valued by the MT4 Platform for your Trading Account.

FP Markets is always responsible for determining the valuation of FPM OTC contracts, since it issues them as principal.

Your Account Value is used to assess your Margin Cover against current positions and any potential new positions you may wish to take (for a further explanation refer to Section 3.12 on how Margin requirements and Margin Cover are calculated). FP Markets' Closing Price might not exactly match the Exchange's own closing price for the particular Underlying Financial Product. Your Account statement shows FP Markets' valuations and calculations.

The ordinary periodic valuations do not occur in some relatively uncommon cases. If trading in the Underlying Financial Product is suspended or halted by the relevant Exchange, the FPM OTC contract position will be re-valued by FP Markets for your Trading Account or, in FP Markets' discretion, be terminated (in either case, without prior notice to you). FP Markets may re-value the Underlying Financial Product to nil value, even if there are sales off market for some value and despite any uncertainty as to whether the suspension will be lifted or if there will be any value realised on the liquidation of the issuer. FP Markets will determine the re-valued price in its discretion based on a number of factors, including the effect of the suspension or halt on its corresponding hedge contract. FP Markets may also make a valuation outside the ordinary periodic cycle if there is a disruption to the publication of an index relevant to an Underlying Financial Product (which is an index) or if there is an adjustment (by FP Markets) due to a corporate action which has not flowed through the periodic marking to market of the Underlying Financial Product.

3.14 Leverage Rates

The full list of Leverage Rates applicable to the FPM OTC contracts is available on the MT4 Platform or by contacting FP Markets.

The Leverage Rates for the FPM OTC contracts traded on the MT4 Platform is set at the default being 1:100. This can also be expressed as percentage being 1%. Clients can request to have the Leverage Rates increased up to 1:500 which needs to be approved by FP Markets depending on the Clients' suitability considerations.

3.15 FPM OTC contract Order Types

Different types of Orders are available on the MT4 Platform. You will be able to find out information about Orders that apply on the FP Markets trading platform when you log in. This information is also available in the "Help" section of the MT4 Platform. The following are examples of Order types that may be available to you. If you have any questions, please contact FP Markets.

Important notice about this Section

When you request one of the types of Orders described in this Section, we have discretion whether or not to accept and execute any such request. We retain our discretion to accept or reject any Orders even though ordinarily there will be prompt execution of your Orders. While we cannot give you any fixed rules about when we would exercise our discretion, it would typically be when we are acting in accordance with one of our policies (such as compliance, or margin policy) or our Hedge Counterparty imposes its own restrictions, such as due to market regulations or compliance policies.

The price at which we accept an Order to trade will generally be on the basis of filling the full volume of the Order in one Transaction if possible and partially filled Orders will be filled as soon as the opportunity arises. The type of Orders and how they may be filled, if at all, might depend on the rules of the Exchange where the Underlying Financial Products are being traded and the pricing model you have selected. For some FPM OTC contracts that you choose to trade, there may be a minimum trade value or other restrictions (e.g., pricing) that relate to a particular market.

Limit Order

Limit Orders are commonly used to enter a market and to take profit at predefined levels.

- Limit Orders to buy are placed below the Current Market Price and are executed when the Offer price hits or breaches the price level specified. If placed above the Current Market Price, the Order is filled instantly at the best available price below or at the limit price.
- Limit Orders to sell are placed above the Current Market Price and are executed when the Bid price breaches the price level specified. If placed below the Current Market Price, the Order is filled instantly at the best available price above or at the limit price.

When a limit Order is triggered, it is filled as soon as possible at the price obtainable on the market. Note that the price at which your Order is filled may differ from the price you set for the Order if the opening price of the market is better than your limit price. In the case of FPM OTC contracts, the Order will be filled if possible, and any remaining volume will remain in the market as a limit Order.

Market Order

A market Order is an Order to buy or sell at the Current Market Price as soon as possible. i.e. if the market is closed, the Order will be executed when the market opens.

Order duration

Good till cancelled (GTC)

Order valid until it is either manually cancelled or is executed because the necessary market conditions have been met.

Select date

Select date allows you to select any date.

How to Place a Related Order

Several types of related Orders are available. An “If Done Order” consists of two Orders: A primary Order that will be executed as soon as market conditions allow it, and a secondary Order that will be activated only if the first one is executed. A “One Cancels the Other” (O.C.O.) Order consists of two Orders. If either of the Orders is executed, the related Order is automatically cancelled. 3-way contingent Orders are where two Orders are placed if a primary (If Done) Order is executed. These Orders are themselves related as O.C.O. Orders allowing both a stop loss and a profit taking Order to be placed around a position.

Stop Loss Orders

FP Markets may, in its discretion, accept an Order from you to close an FPM OTC contract if the price moves to or beyond a level specified by you. This is known as a “stop loss Order”.

You would generally choose to place a stop loss Order to provide some risk protection. Stop Orders are commonly used to exit positions and to protect investments in the event that the market moves against an Open Position.

For example, if your Open Position moves towards making a loss based on a level chosen by you, the stop loss Order would be triggered in Order to try to close your Open Position or to open a position, depending on the Transaction you have.

Stop Orders to sell are placed below the current market level and your stop loss Order would be executed i.e. triggered if our Bid price (for a stop loss Order that requires an Order to sell an FPM OTC contract) moves against you to a point that is beyond the level specified by you (and accepted by us). Conversely, Stop Orders to buy are placed above the current market level and your stop loss Order would be executed i.e. triggered if our offer price (for a stop loss Order that requires an Order to buy an FPM OTC contract) moves against you to a point that is beyond the level specified by you (and accepted by us).

All stop loss Orders are subject to agreement by us, so you cannot be assured that you will always be able to have a stop loss Order. While FP Markets has absolute discretion whether to accept a stop loss Order, it will generally try to do so, subject to market conditions and the reasonableness of your stop loss Order. Your Order may be unreasonable if, for example, the level you have specified is beyond the level allowed for Orders for the Underlying Financial Product or trading in the Underlying Financial Product has been halted or suspended on the Exchange.

Even if we accept your stop loss Order, market conditions may move against you in a way that prevents execution of your stop loss Order. For example, in volatile markets, our quoted prices might gap though your stop loss Order level, so that the closing level of quotes may be beyond the exact level specified by you. A gap in market prices reflects the market for the security, so can occur for any reason, without any apparent reason or at any time. Additionally, it may be that not all of the stop loss Order can be fulfilled because the underlying market does not have enough buyers and sellers in the volume of the Underlying Financial Product to allow FP Markets to hedge its Transactions which it makes in Order to completely fulfil your stop loss Order. If the opening price of the Underlying Financial Product is beyond the level of your stop loss Order, your Order will be filled at the opening level, not at your stop loss Order level.

Stop Limit Order

A stop limit Order is a variation of a Stop order, and a particular kind of stop loss Order, with a lower/higher limit price to suspend trading if the price falls/rises too far before the Order is filled. This effectively restricts trading to a defined price range.

A stop limit Order means that the Order will not get filled at all beyond the limit of the Order. This means that if the new or opening price gaps beyond your stop limit Order, your Order will not be filled at all.

Trailing Stop

A Trailing Stop Order is a stop Order where the stop price trails the spot price. As the market rises (for long positions) the stop price rises according to the proportion you set, but if the market price falls, the stop price remains unchanged. This type of stop Order helps you to set a limit on the maximum possible loss without limiting the possible gain on a position. It also reduces the need to constantly monitor the market prices of Open Positions.

Example: you expect the price of an instrument to rise and reach at least 1.5710 by the end of the day. You open a long position at 1.5680. To limit any potential loss, you place a trailing stop Order at 1.5670 with a distance to market of 10 and a trailing step of 5. During the day the market rises as predicted and the trailing stop follows. When the price suddenly drops to 1.5700, the trailing stop price has reached 1.5705 and is triggered. You have thereby not only protected your initial investment, but you have also managed to keep a good proportion of the profits.

When setting the stop price you should be careful not to set it too close to the Current Market Price, especially in a volatile market, as the stop price might be hit before the price starts to go up/down as you expect. On the other hand you should carefully consider how much you can afford to lose, if your prediction does not hold.

In any case, the stop loss order, of any kind, is not a guarantee that it will actually be made. This is the case with any Order you place (and which is accepted by FP Markets) as long as it is made in accordance with the Account Terms. For example, FP Markets' Hedge Counterparties are required to ensure there is an orderly market, so their trading may be stopped by them or modified (by way of converting a stop loss Order to them to a stop limit Order) in Order to comply with their obligation to maintain an orderly market. That means the stop loss Order you place with FP Markets will be similarly affected, since FP Markets hedges its FPM OTC contracts issued to you by making corresponding Orders with its Hedge Counterparty.

Please note: For Trailing Stop orders to function:

- **You must remain logged in to your Trading Account. If you log out then the Trailing Stop order WILL NOT be executed.**
- **If you have more than one log in then you must remain logged in to each Trading Account for the relevant Trailing Stop order to function.**

- **You must remain logged into your Account on the same device, e.g. PC/laptop/phone/tablet, by which the Trailing Stop Order was entered. Switching from one device to the other causes the stop loss Order to stop functioning and therefore your stop loss Order WILL NOT be executed.**

3.16 Swap/Roll Over

Margin FX and Metals Contracts are either “rolled over” or “swapped” (depending on which term applies to your particular OTC contract). If your position is rolled (or “swapped”) to the next Value Date, you will receive a benefit or bear a cost on your original traded amount.

As a rule, the following applies: if you buy a currency with a higher interest rate than the currency you sell then you will receive a benefit at rollover. If you sell a currency with a higher interest rate than the currency you buy then you will incur a cost at rollover.

For example:

If you have a bought AUD/USD position (i.e. you have bought the Australian Dollar against the US Dollar) and interest rates are higher in Australia than in the USA, your Transaction will receive a benefit i.e. the interest differential between the two currencies if you do not Close Out the position before the settlement time. Your Transaction will receive the interest rate differential whilst the position remains open for holding the higher yielding currency.

If you have a bought AUD/USD position and the USA interest rate is higher than the Australian interest rate, your Transaction will bear a cost i.e. the interest differential between the two currencies if you do not Close Out the position before the settlement time. Your Transaction will be charged the interest rate differential whilst the position remains open for holding the lower yielding currency.

The benefit or cost can either be directly debited or credited to your Trading Account balance as a Finance Charge adjustment / Finance Credit Adjustment or reflected in the price at which the open position is rolled forward i.e. it is included in the price (or rate at which the contract is rolled).

3.17 Market Conduct

All market participants (including FP Markets) have a legal obligation to ensure that the markets are fair, orderly and transparent. FP Markets Clients should be aware that some practices in placing Orders can constitute market manipulation or creating a false market which is conduct prohibited under the Corporations Act. It is the Client’s responsibility to be aware of unacceptable market practices and the legal implications. The Client may be liable for penalties to regulators such as ASIC or be liable to FP Markets for costs to FP Markets arising out of those trading practices of the Client which lead to the Client, FP Markets or any other person suffering loss or penalty.

3.18 Closing an FPM OTC contract

FPM OTC contracts do not expire or have a fixed term of existence, so they must be Closed Out by you or rolled automatically.

FPM OTC contracts cannot be settled by physical or deliverable settlement of the Underlying Financial Product on the Value Date and will be continuously rolled or swapped until they are Closed Out.

If you wish to Close Out an FPM OTC contract before it expires and for the Open Positions to be ‘netted out’, you must select the Open Order with the view to closing the existing FPM OTC contract position (or part of it) at the Transaction Price quoted.

If, instead, you trade an equal and opposite FPM OTC contract to the open FPM OTC contract, each position will generate a floating (unrealised) profit or loss and will not be ‘netted out’. However you should be aware that by not netting out positions additional fees and charges will be incurred and increased Margin requirements since both positions would be treated as Open Positions.

Profits and/or losses are realised if positions have been Closed Out. Profits and/or losses are

unrealised if only one side of the transaction has been completed i.e. it remains an Open Position.

The amount of any profit or loss you make on an FPM OTC contract will be based on the difference between the amount paid for the FPM OTC contract when it is issued (including fees and charges) and the amount credited to your Trading Account when the FPM OTC contract is Closed Out (including allowance for any fees and charges).

Any profit or loss net of any fees and charges will be credited/ debited to your Equity in the Account Currency selected - refer to Section 6 under “Account Denominated in Foreign Currency”.

At the time that the FPM OTC contract is Closed Out, FP Markets will calculate the remaining payment rights and obligations. Since you are required to enter into an FPM OTC contract to Close Out the existing OTC Product, there may be a Transaction Fee on the FPM OTC contract used to close the position – see Section 5 under “Costs, Fees and Charges”.

In volatile markets the Transaction Price quoted to you may not be available by the time that you chose to accept the price offered and you may require another quote.

In order to provide the FPM OTC contracts to you in an efficient and low-cost manner, FP Markets has discretion in determining closing Transaction Prices.

In general, without limiting FP Markets’ discretion, it should be expected that FP Markets will act reasonably and have regard to a range of relevant factors at the time, such as the value of the hedge contract taken by FP Markets to hedge its FPM OTC contract issued to you, the closing price of the FPM OTC contract and any foreign currency exchange rates which are relevant due to the denomination of your FPM OTC contracts or Trading Accounts. FP Markets also has the right to decide to make an adjustment in any circumstance if FP Markets considers an adjustment is appropriate. FP Markets has a discretion to determine the extent of the adjustment so as to place the parties substantially in the same economic position they would have been in had the adjustment event not occurred.

FP Markets may elect to Close Out a position (without prior notice to you) if an adjustment event occurs and it determines that it is not reasonably practicable to make an adjustment.

Although there are no specific limits on FP Markets’ discretions, FP Markets must comply with its obligations as a financial services licensee to act efficiently, honestly and fairly.

3.19 Your Counterparty Risk on FP Markets

When you deal in FP Markets’ FPM OTC contracts, you have a counterparty risk on FP Markets. An element of counterparty risk is “credit risk”, so you should consider your credit risk on FP Markets having the financial resources at the time to pay you the amounts it owes you. The risk on FP Markets is affected by FP Markets hedging its FPM OTC contracts.

3.21.1 Your credit risk on FP Markets

You have credit risk on FP Markets when your Account has a net credit balance made up from the amounts credited as Margin, the unrealised value of the FPM OTC contracts, other amounts credited to your Account (from closed positions or Finance Charges credited to your Account), less fees and charges and the minimum required Margin Cover.

The moneys withdrawn from the FP Markets client moneys trust account are payment by the Client to FP Markets for the CFD and so the moneys become the property of FP Markets; however, FP Markets commits to use the moneys in for limited purposes: mainly, payment to a Hedge Counterparty to acquire or to manage hedge transactions which correspond with the CFDs issued to CFD Clients, to pay the CFDs fees and charges due to FP Markets or to pay out to Clients.

Since FP Markets acts on your authorisation to withdraw all of the funds (which you deposit as your payment of Margin for your Trading Accounts), your more significant credit risk arises when the moneys are withdrawn and paid to FP Markets (rather than the risks for the likely short time when your money is in the FPM client moneys trust account). In this instance, you are taking credit risk on FP Markets because you become an unsecured creditor of FP Markets.

Your credit risk on FP Markets is managed and reduced by FP Markets:

- applying its risk management policy and Margin Call Policy designed to reduce risk to FP Markets and therefore benefit all of its clients;
- fully hedging all Clients' FP Markets Products;
- having no proprietary trading (except for managing error transactions); and
- keeping all FP Markets Product related surplus funds paid by Clients which are not paid to Hedge Counterparties in the Trust Account. These funds can only be used for hedging or managing the hedging of its hedge contracts for those Clients or for paying fees and charges on the FP Markets Products (and not for general working capital).
- FP Markets using the funds paid as Margin by Clients only for hedging the FP Markets Products (including managing its own margin obligations on these hedges), for fees and charges payable to it or to pay Clients.

FP Markets has a risk management policy which details how FP Markets:

- monitors its compliance with its Australian financial services (AFS) licence financial requirements;
- conducts stress testing to ensure it holds sufficient liquid funds to withstand significant adverse market movements;
- chooses and monitors its Hedge Counterparties;
- is exposed to concentrations or movements in selected securities, investment sectors, FP Markets Products, client categories and particular Clients.

3.21.2 The amounts you pay

Once an Order for an FPM OTC contract is received, FP Markets will, at or about the same time, make a corresponding transaction (in its own name, on its own account) with another market participant (a Hedge Counterparty) to hedge fully the FPM OTC contract entered into with you, so that FP Markets has little or no direct market exposure to later changes in the value of the Underlying Financial Product.

In order to enter into those transactions, FP Markets is usually required to pay for its hedge or to deposit moneys with the Hedge Counterparty to maintain FP Markets' open hedge position. FP Markets funds this payment obligation to its Hedge Counterparty from the proceeds of your Margin payments to FP Markets.

The amounts which you pay FP Markets for any FPM OTC contracts will all be withdrawn from the client moneys trust account to pay to or for the benefit of FP Markets so you will become an unsecured creditor of FP Markets for the entire net amount credited to your Trading Accounts.

3.21.3 Risks from FP Markets' Hedge Counterparty

It is possible that FP Markets' Hedge Counterparty, or the custodian used by the Hedge Counterparty, may become insolvent or it is possible that other clients of that Hedge Counterparty may cause a default which reduces the financial resources or capacity for that Hedge Counterparty to perform its obligations owed to FP Markets under the hedge contracts. Since FP Markets is liable to you as principal on the FPM OTC contract, FP Markets could be exposed to the insolvency of its Hedge Counterparty or other defaults which affect the Hedge Counterparty.

3.21.4 Hedge Counterparty risk

FP Markets uses a number of Hedge Counterparties from time to time and does not intend to limit or restrict its use of Hedge Counterparties, therefore it is not reasonable or meaningful to identify in this PDS any particular Hedge Counterparties or give any particular information about them nor will FP Markets do so on its website.

You should note that:

- No Hedge Counterparty has been involved in the preparation of this PDS nor authorised any statement made in this PDS.

- **No Hedge Counterparty has contractual or other legal relationship with you as holder** of the FPM OTC contracts. **A Hedge Counterparty is not liable to you and you have no legal recourse against it** (this is because FP Markets acts as principal to you and not as agent) nor can you require FP Markets to take action against the Hedge Counterparty.
- FP Markets gives no assurance as to the solvency or performance of any Hedge Counterparty. FP Markets does not make any express or implied statement or representation about the solvency or credit rating of any Hedge Counterparty.
- The regulation of a Hedge Counterparty is no assurance of the credit quality of the Hedge Counterparty or of any regulated or voluntary scheme for meeting the claims of creditors of the Hedge Counterparty. For example, although a Hedge Counterparty may be licensed by the Australian Securities and Investments Commission, that gives no assurance that the Hedge Counterparty has good credit quality or that it will perform its obligations to FP Markets.
- The credit quality of a Hedge Counterparty can change quickly. FP Markets is not able to make assessments of the credit quality of its Hedge Counterparties which it can disclose and reports by independent credit rating agencies may not be available because of their lack of consent or because they are not licensed to allow such reports to be cited in PDS given to retail clients.
- Although FP Markets has a policy for adopting and monitoring Hedge Counterparties and FP Markets' exposure to them, you may not take that as any assurance that FP Markets is responsible for the performance by Hedge Counterparties or their failure to perform.

FP Markets is not authorised to set out in this PDS any information published by the respective Hedge Counterparties and FP Markets takes no responsibility for third-party information about those Hedge Counterparties which may be available to you. If you require further information about the Hedge Counterparties used by FP Markets before deciding whether to invest in them.

3.21.5 Solvency of FP Markets

The risks you have by dealing with FP Markets (due to it being paid all of your moneys deposited into the FPM client moneys trust account and FP Markets then making a corresponding hedge transaction with counterparties funded by those payments) cannot be simplistically assessed by reference to historical financial information about FP Markets or its Hedge Counterparties or general statements of principle.

The credit risk you have on FP Markets depends on its solvency generally, as well as on the amount (and kind) of its capitalisation, its cash flow, all of its business risks, its Client and stock concentration risks, its counterparty risks for all of its business and transactions (not just the FPM OTC contracts), its risk management systems and actual implementation of its risk management policy.

Your credit risk on FP Markets will fluctuate throughout the day and from day to day, including due to the implied credit risk on Hedge Counterparties, whose credit risk to FP Markets (and so indirectly to you) cannot be assessed or verified on a continuous basis or perhaps at all due to lack of details and verification of the necessary details.

You should take into account all of those factors and not rely only on past financial statements since that could be materially incomplete information for your purposes, not current and therefore potentially misleading as a guide to the current solvency and creditworthiness of FP Markets.

The FP Markets annual directors' report and an audited annual financial report are available free on request by bona fide potential investors contacting FP Markets to arrange inspection of them at the offices of FP Markets.

3.21.6 Payments to you in FP Markets Insolvency

If FP Markets becomes insolvent, here is how you can be paid for any net credit balance in your Account:

- Any of your moneys in the FPM client moneys trust account should be paid to you, after deduction for any amounts properly payable to FP Markets for the FP Markets Products which you have otherwise agreed are payable to FP Markets (and subject to any court orders to the contrary).

- The precise amounts and timing of payments will not be known until the net position with the Hedge Counterparties are known.
- FP Markets will use reasonable efforts to reclaim any moneys held with the Hedge Counterparties.
- FP Markets will need to assess whether it can feasibly sue to recover anything owed by the Hedge Counterparties.
- FP Markets will need to assess the amounts prudently available to pay Clients, and may choose to pay out interim amounts.
- FP Markets will need to assess fair and reasonable allocation to Clients, having regard to, for example any amounts paid from the FPM client moneys trust account, Account balances, amounts recovered from the Hedge Counterparty.

4 Significant Risks

Using our FPM OTC contracts involves a number of significant risks. You should seek independent advice and consider carefully whether our FPM OTC contracts are appropriate for you given your experience, financial objectives, needs and circumstances.

4.1 Key Risks

You should consider these key risks involved in our FPM OTC contracts:

Key Risks	Important Issues
Loss from leverage:	<ul style="list-style-type: none"> FPM OTC contracts have leverage which can lead to large losses as well as large gains. The high degree of leverage in our FPM OTC contracts can work against you as well as for you. The leveraging in an FPM OTC contract gives a moderate to high risk of a loss larger than the amounts you pay FP Markets as Margin. It can also cause volatile fluctuations in the Margin requirements. You can minimise the risk of losses on short FPM OTC contracts by monitoring your Open Positions and Closing Out the positions before losses arise.
Unlimited loss on short FPM OTC contracts:	<ul style="list-style-type: none"> There is a moderate to high risk of your potential loss on short FPM OTC contracts being unlimited – more than the amount you pay FP Markets for the FPM OTC contracts. You can avoid unlimited losses if you do not trade short FPM OTC contracts. You can minimise the risk of losses on short FPM OTC contracts by monitoring your Open Positions and Closing Out the positions before losses arise.
Client moneys are applied to pay for the FPM OTC contracts:	<ul style="list-style-type: none"> The money which you pay into the FPM client moneys trust account is withdrawn on your direction to pay FP Markets before the FPM OTC contracts are issued to you, even if you pay more than the minimum Margin required. You client moneys cannot be retained in the FPM client moneys trust account because you need to pay FP Markets before the FPM OTC contracts are issued to you. The consequences of moneys withdrawn from the FPM client moneys trust account are either to pay FP Markets or to pay you. Moneys withdrawn to pay FP Markets are FP Markets' moneys (and are not held for you).

Key Risks	Important Issues
<p>Margin risk:</p>	<ul style="list-style-type: none"> You must be able to pay to FP Markets the amount of required Margin as and when required, otherwise all of your Transactions may be Closed Out without notice to you. <p>Margin requirements are highly likely to change continuously, in line with market movements in the Underlying Financial Product.</p> <ul style="list-style-type: none"> You should consider there is a high risk of Margin requirements changing and changing at times very rapidly. There is a moderate to high risk that if the market value of the Underlying Financial Product moves rapidly against you, you will be required to pay more Margin on little or no notice. You can minimise your risk of losing your positions after failing to meet Margin requirements by carefully selecting the type and amount of our FPM OTC contracts to suit your needs, monitoring the positions, maintaining a prudent level of cash balance in your Account and providing sufficient Margin within the time required by FP Markets. Please see Section 3.11 for further information about Margin.
<p>Foreign exchange risk:</p>	<ul style="list-style-type: none"> Foreign currency conversions required for your Account (see Section 6.1 for a further description) can expose you to foreign exchange risks between the time the Transaction is entered into and the time the relevant conversion of currencies occurs. Foreign exchange markets can change rapidly. This exposes you to adverse changes in the value of your Trading Account which can be large (depending on foreign exchange rates) and volatile. This will directly affect the value of an FPM OTC contract position. You can minimise this risk by selecting our FPM OTC contracts with foreign exchange exposure that you are prepared to incur and to monitor.

Key Risks	Important Issues
Counterparty risk on FP Markets:	<ul style="list-style-type: none"> You have the risk that FP Markets will not meet its obligations to you under the FPM OTC contracts. FPM OTC contracts are not Exchange traded so you need to consider the credit and related risks you have on FP Markets. FP Markets believes that your counterparty risk on FP Markets is low to moderate, especially due to its Margin policy and risk management it has implemented for the benefit of Clients; however, the potential adverse outcome of this risk is very significant to you since, if it occurs, you could lose all or some of your investment. You can minimise your counterparty risk on FP Markets by limiting the amount you pay FP Markets, trading prudently and requesting payment to you of any surplus in your Account which is not required for prudent Margin management, however this may increase your Margin risk resulting in all of your positions to be Closed Out. Please see heading “Your Counterparty Risk on FP Markets” in Section 3.19.

4.2 Other Significant Risks

You should consider these significant risks involved in our FPM OTC contracts:

Significant Risks	Important Issues
Market risk:	<p>Financial markets such as equity markets can change rapidly; they are speculative and volatile. Prices even of securities depend on a number of factors including, for example, commodity prices or index levels, interest rates, demand and supply and actions of governments. Each Exchange may reserve the right to suspend securities from trading or withdraw their quotation.</p> <p>Our FPM OTC contracts are highly speculative and volatile. There is a high risk that market prices will move such that the Contract Value of the FPM OTC contracts on closing can be significantly less than the amount you invested in them.</p> <p>There is no guarantee or assurance that you will make profits, or not make losses, or that unrealised profits or losses will remain unchanged.</p> <p>You can reduce your risk by understanding the market relevant to the FPM OTC contracts, monitoring your FPM OTC contract positions carefully and closing your Open Positions before unacceptable losses arise.</p>

Significant Risks	Important Issues
<p>OTC market:</p>	<p>The FPM OTC contracts offered by FP Markets are over-the-counter derivatives and so are not covered by the rules for Exchange-traded FPM OTC contracts. For example, trading on the ASX is governed by rules applicable to brokers and generally has the benefit of a guarantee system known as the National Guarantee Fund which provides protection from fraud or misconduct by brokers in connection with certain ASX trades.</p> <p>The ASX rules and the National Guarantee Fund do not apply to trading in our FPM OTC contracts.</p> <p>Over-the-counter contracts, such as our FPM OTC contracts, by their nature are not liquid investments in themselves. If you want to exit the FPM OTC contracts, you rely on FP Markets' ability to Close Out at the time you wish, which might not match the liquidity or market price of the Underlying Financial Products.</p> <p>You can reduce your risk by carefully reading this PDS, the Account Terms and taking independent advice on the legal and financial aspects relevant to you.</p>
<p>Market disruptions:</p>	<p>A market disruption may mean that you may be unable to deal in our FPM OTC contracts when desired, and you may suffer a loss as a result of that. This is because the market disruption events which affect the Underlying Financial Product will also affect the FPM OTC contracts on the same or very similar basis. Common examples of disruptions include the "crash" of a computer-based trading system, a fire or other Exchange emergency, or an Exchange regulatory body declaring an undesirable situation has developed in relation to particular series of contracts or a particular trade, and suspends trading in those contracts or cancels that trade.</p> <p>You can attempt to minimise the effect of market disruptions by obtaining information released by the Exchange relevant to the FPM OTC contracts and taking action after the event as appropriate (if any) to the FPM OTC contracts, such as Closing Out because the values have significantly changed since before the event.</p>

Significant Risks	Important Issues
<p>Orders and gapping:</p>	<p>It may become difficult or impossible for you to Close Out a position. This can, for example, happen when there is a significant change in the FPM OTC contracts value over a short period. There is a moderate to high risk of this occurring.</p> <p>FP Markets' ability to Close Out an FPM OTC contract depends on the market for the Underlying Financial Products. Stop loss Orders may not always be filled and, even if placed, may not limit your losses to the amount specified in the Order, since they are not guarantees that there will be no loss.</p> <p>You should consider placing stop loss or other Orders that limit your losses but also closely monitor your Account and the relevant market in case the stop loss Order is not fully filled or filled at all and you need to take further action to limit your losses. For further information, see Section 3.15 on "Stop Loss Orders".</p> <p>Trailing Stop Orders only function if you remain logged in. If, for example (and without limitation of the possibilities) you log out, switch your device or your device goes into hibernation, you Trailing Stop Orders will not function, so you will lose any protection against losses which those order would give. You can manage this risk by ensuring you remain logged in at all times you want your Trailing Stop Order to function. Please see Section 3.15 on "Stop Loss Orders".</p>
<p>Auto-liquidation:</p>	<p>FP Markets may without prior notice to you liquidate all or some of your Open Positions if the Total Equity balance falls below the Liquidation Level applicable to your Account. This can generate realised losses in your Account. FP Markets does not assure you that FP Markets will actually act on this right, at any time or in respect of all or any of your Open Positions. It is not something that you should rely upon to manage your risk and your obligation to maintain Margin cover.</p> <p>The more basic risks to you are that you fail to manage your own Account by maintaining adequate Margin cover, you fail to meet any Margin call, you fail to monitor your Open Positions, you (wrongly) rely on FP Markets liquidating your Open Positions and you fail to manage your Open Positions before the Total Equity balance falls below the Liquidation Level applicable to your Account.</p> <p>You can manage the risk of FP Markets liquidating some or all of your Open Positions, or the risk of you wrongly relying on FP Markets to do this, by carefully monitoring your Open Positions, placing and maintaining prudent Orders (including stop loss orders) and managing your Open Positions before the Total Equity balance falls below the Liquidation Level applicable to your Account.</p>

Significant Risks	Important Issues
<p>Platforms:</p>	<p>You are responsible for the means by which you access the MT4 Platform or your other contact with FP Markets. If you are unable to access the MT4 Platform, it may mean that you are unable to trade in our FPM OTC contracts (including Closing them Out) or you might not be aware of the current Margin requirements and so you may suffer loss as a result.</p> <p>FP Markets may also suspend the operation of the MT4 Platform or any part of it, without prior notice to you. Although this is considered to be a low risk since it would usually only happen in unforeseen and extreme market situations, FP Markets has discretion in determining when to do this. If the MT4 Platform is suspended, you may have difficulty contacting FP Markets, you may not be able to contact FP Markets at all, or your Orders may not be able to be executed at prices quoted to you.</p> <p>There is a moderate to high risk that FP Markets will impose volume limits on Client accounts or filters on trading, which could prevent or delay execution of your Orders, at your risk. You have no recourse against FP Markets in relation to the availability or otherwise of the MT4 Platform, nor for their errors and software. Please review any terms and any guidance material for the MT4 Platform.</p>
<p>Exchange:</p>	<p>The rules of the relevant Exchange govern the trading in the Underlying Financial Products and so will indirectly affect the dealing in the FPM OTC contracts. All of the rules of each relevant Exchange, if any, may be relevant to the FPM OTC contracts, so you should consider those rules. The details of those rules are outside the control of FP Markets and they may change at any time and without notice to you.</p>
<p>Account falls below minimum balance:</p>	<p>FP Markets requires a initial balance in order to establish your Account). FP Markets also requires that you maintain a minimum balance (known as your Withdrawable Funds) in your Account at all times. If your Account's Withdrawable Funds falls below the minimum required amount (Total Equity), then FP Markets may reduce or Close Out any or all of your FPM OTC contracts.</p> <p>You can manage this risk by monitoring your Account and managing your positions or paying more Margin.</p>

Significant Risks	Important Issues
<p>Conflicts:</p>	<p>Trading with FP Markets for its FPM OTC contracts carries a potential risk of conflicts of interests because of the legal role of FP Markets as principal in its FPM OTC contracts with you (not as your agent or broker) and FP Markets setting the price of the FPM OTC contracts and also because it might be transacting with other Clients, at different prices or rates, or FP Markets might be trading with market participants at different rates.</p> <p>However, FP Markets only provides DMA or ECN pricing and does not act as market maker or take any principal positions (except to manage error positions). FP Markets automatically and fully hedges all of your FPM OTC contracts so FP Markets' interests are aligned with your interest to keep trading profitably.</p> <p>You can reduce the risks to you of unfavourable pricing or opaque pricing (meaning it is unclear how it relates to the underlying market) by monitoring FP Markets' FPM OTC contracts pricing and by monitoring the underlying market.</p>
<p>Valuations:</p>	<p>The FPM OTC contracts are valued by FP Markets. Typically this is by direct reference to the market value of the relevant Underlying Financial Product on the relevant Exchange which in turn affects the price quoted by the relevant Hedge Counterparty to FP Markets.</p> <p>FP Markets expects that it will only not use the market value in the unusual cases where the Exchange fails to provide that information (for example, due to a failure in the Exchange's trading system or data information service) or trading in the Underlying Financial Product is halted or suspended, in which cases FP Markets may exercise its discretion to determine a value.</p> <p>Due to the nature of our FPM OTC contracts, in common with industry practice for such financial products, FP Markets' discretion is unfettered and so has no condition or qualification. While there are no specific limits on FP Markets' discretions, FP Markets must comply with its obligations as a financial services licensee to act efficiently, honestly and fairly. You therefore have the risk of relying on whatever value is determined by FP Markets in the circumstances permitted by the Account Terms.</p>

Significant Risks	Important Issues
Regulatory bodies:	<p>A Client may incur losses that are caused by matters outside the control of FP Markets. For example, actions taken by a regulatory authority exercising its powers during a market emergency may ultimately result in losses to the Client by reason of the effect of those actions on the Underlying Financial Product and so the terms of the Client's FPM OTC contract. A regulatory authority can, in extreme situations, suspend trading or alter the price at which a position is settled, which will affect the Underlying Financial Product for the Client's FPM OTC contract. There is a risk that ASIC may seek to impose an interim stop order or a stop order which, in either case, could prevent FP Markets accepting Orders after that time (depending on the terms of ASIC's orders) which could lead to a Client unable to trade, including unable to Close Out positions.</p>
FP Markets' powers on default, indemnities and limitations on liability:	<p>If you fail to pay, or provide security for, amounts payable to FP Markets or fail to perform any obligation under your Transactions, FP Markets has extensive powers under the Account Terms to take steps to protect its position. For example, FP Markets has the power to Close Out positions and to determine the rates of interest it charges. Additionally, under the Account Terms you agree to indemnify FP Markets for certain losses and liabilities, including, for example, in default scenarios.</p> <p>You should read the Account Terms carefully to understand these matters.</p>
Operational risk:	<p>There is always operational risk in an FPM OTC contract. For example, disruptions in operational processes such as communications, computers and computer networks, or external events may lead to delays in the execution and settlement of a transaction. We are not liable to you if losses arise owing to delays, errors or failures in operational processes outside our control, in particular, due to faults in a Platform or in the provision of data by third parties.</p>

5 Costs, Fees & Charges

5.1 Costs, Fees & Charges

FP Markets derives a financial benefit by entering into other transactions with other persons at different rates from those charged to the Client.

All costs, fees and charges are charged in the Account Currency selected, unless otherwise specified.

Details of the costs, fees and charges which have been charged are included in your statement. This is made available as an online report that can be accessed via the MT4 Platform or emailed or mailed to you that you can access and print upon demand.

5.2 Transaction Fees

FP Markets has two OTC Product pricing models. Each of these has different treatments of Transactions Fees.

The default FX CFD and Metals CFD pricing model incurs no Transaction Fee when trading. The difference between the Bid/Offer prices at which you are able to sell (offer) or buy (bid) an FX CFD or Metals CFD at any given time is commonly referred to as the spread. The spread can be seen as a cost of trading and should be factored into your trading decisions.

The alternative ECN pricing model will always deliver a smaller spread than the default however a Transaction Fee will be charged as a % of the Contract Value of the trade.

FP Markets may charge a Transaction Fee (which may be described as “commission” on the MT4 Platform) on each FPM OTC contract that is executed. Our rates vary depending on the type and level of service required, and the frequency and size of Transactions.

There are different types of Transaction Fee charging models that can be applied depending on the individual FPM OTC contract.

1. Percentage per trade

The greater of:

- the amount that is calculated by multiplying the Transaction Fee rate by the Contract Value of the FPM OTC contract; and
- a minimum Transaction Fee or a minimum ticket Transaction Fee depending on the ticket size.

2. Fee per contract

The greater of:

- the amount that is calculated by multiplying the amount of FPM OTC contracts traded by the individual charge per contract; and
- a minimum Transaction Fee or a minimum ticket Transaction Fee depending on the ticket size.

FP Markets may charge a Transaction Fee of up to 0.01% of the Contract Value (in each of the Base Currency and the Terms Currency). The indicative Transaction Fee rate is 0.005%. The Transaction Fee that you will be actually charged is disclosed on your statement.

The fee accrues immediately upon execution of the Transaction, i.e., when you Open or Close the FPM OTC contract. The Transaction Fee will either be reflected in the execution price as an additional component to the spread pricing or separately, i.e., not included in the spread pricing.

Please remember that because you are required to trade an FPM OTC contract to Close Out the existing FPM OTC contract Open Position there may be a Transaction Fee on the FPM OTC contract used to close the position.

5.4 Finance Charge Adjustment/Finance Credit Adjustments

Finance Charge Adjustment/Finance Credit Adjustments on Long/Short margin FX and Metals Contracts

Open margin FX and Metals Contracts held at the end of a trading day at 21:59 London local time are not closed and opened to account for these Swap Rates. Instead, FP Markets simply applies the equivalent financial consideration to the position as if it were rolled over as a Finance Charge Adjustment or Finance Credit Adjustment.

The Swap Rate for a position opened on Wednesday and held open Overnight is three times that of other days; the reason for this is that the Value Date of a trade held open Overnight on a Wednesday would normally be Saturday, but since banks are closed, the Value Date is Monday and the Client incurs an extra 2 (two) days of interest. From Friday to Monday, Swap Rate is charged once.

The calculation for an overnight Finance Charge Adjustment / Finance Credit Adjustment for each day that a long or short FP Markets margin FX and margin FX is held Overnight is as follows:

$$F = S * L * P$$

F = Daily Finance Charge (negative) / Finance Credit (positive)

S = Swap Rate (positive or negative)

L = Number of Lots

P = Pip Value in Account Currency based upon 1 Lot

Examples:

If you hold a short 200,000 EUR/USD position Overnight and the Account Currency is USD, then the Daily Finance Charge is -2.80 USD = -0.14 (Swap Rate) * 2 (Lots) * 10 USD (Pip Value)

If you hold a long 100,000 USD/JPY position Overnight and the Account Currency is USD, then the Daily Finance Charge is -0.39 USD = -0.03 (Swap Rate) * 1 (Lots) * 13 USD (Pip Value) * -1

There is also a "Traders Calculator" available on our website which can be used to calculate the Daily Finance Charge / Finance Credit which is displayed as a swap long or swap short reflected in the relevant Account Current chosen.

Finance Charge Adjustment / Finance Credit Adjustment on long/ short Index CFD

If you hold a long position Overnight you will pay a Finance Charge Adjustment or if you hold a short position Overnight you will receive a Finance Credit Adjustment on the Index CFD Open Positions held overnight. The calculation for an overnight Finance Charge Adjustment / Finance Credit Adjustment for each day that a long or short Index CFD is held overnight is as follows:

$$F = CV \times (FR/100) / 360$$

Where:

F = Daily Finance Charge (negative) / Finance Credit (positive)

CV is Contract Value of the Index CFD Open Positions, at the time the FPM OTC contract is established.

FR is the Finance Rate as defined in the Glossary in Section 7.

The Finance Charge Adjustment / Finance Credit Adjustment is detailed on the statement.

A Finance Credit Adjustment will be credited for the short Index CFD position held overnight to your Account when the Finance Rate is positive. A Finance Charge will be debited for the long Index CFD position held overnight to your Account when the Finance Rate is negative.

By way of example, using the calculation for a long Index CFD held overnight for a USD Index whose Finance Rate is -5.61%. $F = \$10,000 \times (-5.61\%/100) / 360 = -\1.56

Where:

CV is \$10,000

FR is -5.61% p.a.

No Finance Charge/Finance Credit is paid or received if you open and close an Index CFD position on the same day.

Finance Charge Adjustment on Trading Account Balance

FP Markets chooses not pay any Finance Credit Adjustment earned on your Trading Account on positive Balances.

A Finance Charge Adjustment may be debited to your Trading Account, if the Balance relating to your Trading Account is negative.

The Finance Charge Adjustment applied to your Trading Accounts will be calculated using the Base Rate (see definition in the Glossary) applied to the negative Balance amount.

For example, if the Balance amount is negative A\$30,000 for 10 days and assuming the Base Rate is 7.5% p.a., then the Finance Charge will be calculated as $AUD\$30,000 \times (7.5\% / 365 \text{ days} \times 10 \text{ days}) = A\61.64 or A\$6.164 per day.

An additional Finance Charge Adjustment may be imposed if you have not paid FP Markets any amount you are required to pay, such as an overdue payment to close an Account.

FP Markets may at any time without prior notice apply different Base Rates.

5.5 Currency Conversion

When your account is opened, you will select a Base Currency from the range of Base Currencies offered by FP Markets.

Any realised non-Base Currency amounts in your Trading Account will be converted to your Base Currency at FP Markets' prevailing conversion rate. This occurs each time there is a conversion from a non-Base Currency of your Trading Account to Base Currency or a Transaction Fee is denominated in a non-Base Currency e.g., a Transaction Fee calculated in US dollars will be converted back to your Base Currency, for example Australian dollars. This currency conversion does not have a separate fee or charge but you should consider it as a cost of your Transactions.

5.6 External Fees, Taxes and Charges

You are responsible for any stamp duty, transaction duty, GST or similar goods and services or value added tax payable in respect of trading in Transactions (except for any income tax payable by FP Markets). Bank charges and fees imposed on FP Markets to clear your funds or in respect of your payments will also be charged to your Account.

The Account Terms may allow FP Markets to impose other fees or charges from time to time which do not relate directly to Transactions (and so are not costs, fees or charges for acquiring or later dealing in the FPM OTC contract itself). For example, you may be required to pay royalty or similar charges set by data providers (e.g. the ASX) for your use of information feeds or for online transaction services. FP Markets may debit these amounts to your Trading Account.

5.7 FP Markets Trading Examples

Example of Spot margin FX

- the Trading Account Base Currency selected is United States dollars;
- no brokerage, commission or Transaction Fee is charged;
- the Trading Account Leverage Rate is 1:100 for Spot margin FX i.e. Initial Margin is set at 1% of the Spot margin FX; and
- 1 Lot is equivalent to 100,000.

Example 1: Buying USD/JPY

Opening the position

You decide to go long on the US Dollar against the Japanese Yen, and ask for a quote for 5 Lots, the equivalent of USD500,000. We quote you 73.41/73.43 and you buy 5 Lots at 73.43.

Finance Charge Adjustment

While the position remains open, for example if the applicable Swap Rate might be negative 0.03 points for 'long' positions and the Point Value for 1 lot is \$13.09, then the Swap long for a particular day would be \$1.96.

Closing the position

Later, USD/JPY has risen to 76.87/76.89, and you take your profit by selling 5 Lots at 76.87. Your gross profit on the trade is calculated as follows:

Closing transaction:	USD500,000 (5 Lots) x 76.87 = ¥38,435,000
Opening transaction:	USD500,000 (5 Lots) x 73.43 = ¥36,715,000
Gross profit on trade:	= ¥1,720,000 equivalent to \$22,375.44

Calculating the overall result

To calculate the overall or net profit, you also have to take account of the Finance Charge Adjustment. In this example, you might have rolled the position for 20 days, charging a total a Finance Charge Adjustment debit of \$39.20

Gross profit on trade:	\$22,375.44
Finance Charge Adjustment:	(\$39.20)
Net profit:	\$ 22,336.24

Example of Spot Metal Contract

- the Trading Account Base Currency selected is Unites States dollars;
- no brokerage, commission or Transaction Fee is charged;
- the Standard Trading Account Leverage Rate is 1:100 for Spot gold contracts i.e. Initial Margin is set at 1% of the Spot gold contracts;
- 1 lot of gold is equivalent to 100 ounces; and
- the price of the Spot gold product moves in line with the market price of the spot Gold.

Example 2: Buying spot gold

Opening the position

You consider that gold is undervalued and wish to speculate the price will go higher, you decide to buy gold, and ask for a quote for 1 Lots, the equivalent of 100 ounces. We quote you \$1,724.65/1,725.15 and you buy 1 Lots at 1,725.15.

Initial Margin

The Initial Margin required to open your position was $1\% \times \$1,725.15 \times 100 = \$1,725.15$

Finance Charge Adjustment

While the position remains open, for example daily Swap long is \$5.70.

Closing the position

Later, gold has fallen to 1,720.00/1,720.05, and you take your loss by selling 1 lot at 1,720. Your gross loss on the trade is calculated as follows:

Closing level:	\$1,720.00
Opening level:	\$1,725.15
Difference:	\$5.15
Gross loss on Transaction:	$\$5.15 \times 100 = \515

Calculating the overall result

To calculate the overall or net loss, you also have to take account the Finance Charge Adjustment. In this example, you might have rolled the position for 10 days, charging a total a Finance charge Adjustment of \$57:

Gross loss on trade:	(\$515.00)
Finance Charge Adjustment:	(\$ 57.00)
Net loss:	(\$572.00)

Example 3 - Long Index CFD:

Opening the position

A Client believes that the market will rally in the short term and looks to benefit by buying an Index CFD over the S&P / ASX 200™ index. We quote you 4,184/4,188 and you buy 1 lot at 4,188.

Initial Margin

Assume the Leverage Rate on the Index CFD is 2% and that the Transaction Fee for buying this is \$12.50 per trade. The 'tick' size of the Index CFD is \$25 per point of the index.

The Initial Margin required to open your position was $2\% (\text{margin}) \times 25 (\text{tick size}) \times 4,188 (\text{price}) \times 1 (\text{Lots}) = 2,094.00$

Finance Charge Adjustment

The position is opened and closed in the same day and so there is no financing charge.

Closing the position

Later, the S&P / ASX 200™ index has risen to 4,212/4,216, and you take your profit by selling 1 lot at 4,212. Your gross profit on the trade is calculated as follows:

Closing level:	4,212.00
Opening level:	4,188.00
Difference:	24.00
Gross profit on Transaction:	$24.00 \times 25 \times 1 = \600

Calculating the overall result

To calculate the overall or net profit, you also have to take account commission charge. In this example, there is no financing because the position was not held overnight. However there were two trades resulting in a total of \$25 fees:

Gross profit on trade:	\$600.00
Finance Charge Adjustment:	\$0.00
Commission:	(\$25.00)
Net loss:	\$575.00

Notes to all examples in this PDS:

1. The above examples are to illustrate the impact of key variables on the outcome of a Transaction. They are not forecasts or projections of any particular Transaction.
2. The worked examples illustrate in dollar terms how trading incurs fees (including fees charged by FP Markets), charges or other payments. These examples are not intended to be exhaustive and document every trading strategy.
3. The examples use simplifying assumptions by not taking into account an investor's tax rate or overall tax position, potential changes in interest rates charged to or earned on the Trading Account or the time value of money. While these variables will undoubtedly change the outcome of a Transaction, they are normal market variables which cannot now be predicted and so must be taken into consideration by a potential investor in Transactions.
4. Margin requirements, interest rates and external charges may change at any time and are hypothetical only.

6 General Information

6.1 Accounts Denominated in Foreign Currency

Your Account and each Trading Account may be denominated in Australian dollars or any other currency permitted by FP Markets from time to time.

If you instruct FP Markets to effect a Transaction denominated in a currency different from the denomination of your Trading Account currency, FP Markets will convert the currency value of your Transaction into the Trading Account's currency.

The foreign currency conversions can expose you to foreign exchange risks between the time the Transaction is entered into and the time the relevant conversion of currencies occurs. This will immediately impact on the Margin Cover requirements for your Account, so you must be careful to understand and to monitor the effect of trading in FPM OTC contracts denominated in foreign currencies.

Foreign exchange markets can change rapidly. Exchange rates depend on a number of factors including for example, interest rates, currency supply and demand and actions of government. In some situations, exchanges of currency may be suspended. These will impact on the rates of conversion set by FP Markets.

6.2 Discretions

FP Markets has discretions under the Account Terms which can affect your Orders and positions. You do not have any power to direct how we exercise our discretions.

When exercising our discretions we will comply with our legal obligations as the holder of an Australian Financial Services Licence. We will have regard to our policies and to managing all risks (including financial, credit and legal risks) for ourselves and all of our Clients, our obligations to our counterparties, market conditions and our reputation. We will try to act reasonably in exercising our discretions but we are not obliged to act in your best interests or to avoid or minimise a loss in your Account.

Our significant discretions are:

- whether to accept your Order (including to Close Out a position) or to amend it;
- any limits we impose on your Account or your trading;
- determining Margin requirements, especially the amount of Initial Margin, minimum Margin requirements, the time to meet any changed Margin requirement;
- determining values of Underlying Financial Products (for opening and closing positions, the daily Closing Price and for determining Margin);
- setting Bid prices and Offer prices; and
- closing your positions and setting the Closing Value.

You should consider the significant risks that arise from FP Markets exercising its discretions – see Section 7.

Our other discretions include:

- setting our fees and interest rates;
- adjusting our FPM OTC contracts for adjustments made by the Exchange to the Underlying Financial Products;
- setting foreign exchange conversion rates;
- opening and closing your Account;
- giving you a grace period for full compliance in paying by cleared funds any amount you owe; and
- interpretation, variation and application of our policies.

Please note that while we have discretions in how we may exercise our powers, the trading parameters typically are set or applied for automatic outcomes, such as automatically Closing Out all of your Open Positions if you do not maintain the required minimum Margin Cover.

6.3 Policies

FP Markets has a number of policies that can affect your FPM OTC contract investments. The policies are guidelines that FP Markets (including all of its staff) is expected to follow but policies are not part of the Account Terms and do not give you additional legal rights or powers.

We may change our policies at any time without notice to you. We may amend, withdraw, replace or add to our policies at any time without notice to you. Our policies may help you understand how we operate but all of the important information is set out in or referred to in this PDS so you should only rely on this PDS and not on the policies.

A copy of the policies are available on our website at www.fpmarkets.com.au.

Our **key** policies relevant to our FPM OTC contracts currently are:

- client suitability policy;
- client moneys policy;
- margin call policy;
- hedge counterparty policy; and
- conflicts of interests management policy.

6.4 Anti-Money Laundering Laws

FP Markets is subject to anti-money laundering and counter-terrorism financing laws (AML laws) that can affect the FPM OTC contracts. In order to establish your Account, we need to collect personal information from you or from businesses or government agencies (such as Medicare) that you authorise.

If your Account is established, FP Markets may disclose your personal information or stop transactions on your Account for the purposes of the AML laws or under FP Markets' AML laws procedures, without liability to you for any loss that arises due to that occurring.

6.5 ASIC Guides

ASIC has released a guide: RG 227 Over-the-counter contracts for difference: Improving disclosure for retail investors. ASIC has also released a guide for investing in contracts for differences: Thinking of trading contracts for difference (CFDs)? While not all of the FPM OTC contracts traded on the MT4 Platform are CFDs, some are and the others have similarities with CFDs so the ASIC guide on CFDs may be useful to investors in all of the FPM OTC contracts. Potential investors are encouraged to contact ASIC or to visit the ASIC website (www.asic.gov.au) for copies of these and other material which can assist you in deciding whether to deal in our FPM OTC contracts.

6.6 About FP Markets

FP Markets is an Australian company established to provide innovative online financial products. Further information about FP Markets is available on its website at www.fpmarkets.com.au.

6.7 Applications and Funding your Account

You apply for an Account by returning to FP Markets a completed application form. The application form may be online or in a booklet with the Account Terms, available by contacting FP Markets directly.

FP Markets Accounts can be funded by credit card, electronic transfer, BPay and cheque. Further details are available by contacting FP Markets or on its website at: <http://www.fpmarkets.com.au/account/fund-your-account/>

Please be reminded that funding your Account by credit card or by BPay from your credit card account has additional risks and costs for you. By using these payment methods you effectively would be doubling your leverage by taking credit from your credit card account and trading with leverage on your FP Markets Account. This can add to the risks and volatility of your positions as well as incurs higher interest costs on your credit card account.

If you lose on your FPM OTC contract investments, you might not have other financial resources to repay your credit card account, incurring higher interest costs and possibly defaulting on your credit card terms.

Although FP Markets accepts payments of more than \$1,000 from credit card accounts to fund your Account and to meet later Margin payments, please carefully consider whether this payment method is suitable for your FPM OTC contract trading and limit it to what you can afford.

6.8 Taxation Implications

Our FPM OTC contracts will have taxation implications for Clients, depending on the current tax laws and administration, the nature of the Client for tax laws, the terms of the transactions and other circumstances. These are invariably complex and specific to each Client. You should consult your tax advisor before trading in these financial products.

The following information should be regarded as general information only.

Profits and losses on our FPM OTC contracts

Any gains derived or losses incurred by you in respect of an FPM OTC contract ordinarily should be included in your assessable income. When calculating the amount of profit or loss, you need to consider the difference between the Closing Value and the Contract Value on commencement of the position and any fees on Open Positions paid or received by. If you hold the FPM OTC contracts for the purpose of trading, you should seek independent taxation advice relevant to your circumstances.

The Australian Taxation Office (ATO) has released Taxation Ruling 2005/15 which describes the income tax and capital gains tax consequences of dealing in CFDs. A copy of Taxation Ruling 2005/15 is available from the ATO's website www.ato.gov.au. Potential investors should note that this is a public ruling for the purpose of Part IVA of the Taxation Administration Act 1953 (Commonwealth) and therefore, if the ruling applies to the investor, the Commissioner of Taxation is bound to assess that investor on the basis outlined in the ruling. Penalties may apply where the treatment outlined in a taxation ruling is not followed and the investor has a tax shortfall. The following statements do not set out all of the content of the Taxation Ruling and there might be other taxation aspects that are relevant to your particular circumstances.

Tax file number withholding rules

The tax file number withholding rules only apply to those investments as set out in income tax legislation. FP Markets' current understanding is that those withholding rules do not apply to its FPM OTC contract financial products; however, if it is later determined to apply and you have not provided FP Markets with your tax file number or an exemption category, FP Markets may be obliged to withhold interest payments at the highest margin tax rate and remit that amount to the ATO.

Other fees, charges or commissions

If the FPM OTC contract gives rise to gains that are assessable or losses that are deductible, any fees other than charges or commissions ordinarily should be available as a deduction at the time they are paid by the investor and debited against their Trading Account.

Goods and Services Tax

With the exception of fees and charges as set out in this PDS, amounts payable for or in respect of FPM OTC contracts are not subject to goods and service tax. Australian Taxation Office Ruling GSTD 2005/3, available from www.ato.gov.au has been issued in respect of GST and CFDs.

6.9 Cooling Off

There is no cooling off arrangement for our FPM OTC contracts. This means that you do not have the right to return the FPM OTC contract, nor request a refund of the money paid to acquire the FPM OTC contract. If you change your mind after entering into an FPM OTC contract with FP Markets, you must close it out, pay any Transaction costs and take the risk of incurring a loss in doing so.

6.10 Ethical Considerations

Our FPM OTC contracts do not have an investment component. Labour standards or environmental, social or ethical considerations are not taken into account by FP Markets when making, holding, varying or Closing Out our FPM OTC contracts.

6.11 Jurisdictions

The FPM OTC contracts offered by this PDS are available only to persons receiving the PDS in Australia.

The distribution of this PDS in jurisdictions outside Australia may be subject to legal restrictions. Any person who resides outside Australia who gains access to this PDS should comply with any such restrictions and failure to do so may constitute a violation of financial services laws.

6.12 FP Markets' Insurance

FP Markets has a comprehensive insurance policy in place to cover a variety of different scenarios, some which may assist in the repayment of deficits arising from dealing in Hedge Counterparties or if there is fraudulent activity by one of FP Markets' employees, directors or authorised representatives that results in your money being used in fraudulent activities. If the insurance policy is insufficient or the insurer fails to perform its obligations, FP Markets may not be able to make the payments it owes to you.

6.13 Dispute Resolution

FP Markets wants to know about any problems you may have with the service provided to you so we can take steps to resolve the issue. If you have a complaint about the financial product or service provided to you, please see the document "Complaints Handling Procedure – Information for Clients", available by contacting your advisor, and then take the following steps:

1. Contact your adviser and provide the details of your complaint. You may do this by telephone, facsimile, email or letter.
2. If your complaint is not satisfactorily resolved through your adviser, within three business days of receipt of your complaint, please contact the Compliance Department by emailing compliance@fpmarkets.com.au or post your complaint to the Compliance Department at:
Level 5
10 Bridge Street
Sydney NSW 2000

FP Markets will try to resolve your complaint quickly and fairly. Complaints received in writing will be acknowledged within five business days of written receipt of your complaint and we will

use our best endeavours to try to resolve your complaint within 30 days of receipt of your written complaint.

3. If you still do not get a satisfactory outcome, you have the right to complain to the Financial Ombudsman Service Ltd (FOS), if your complaint is within its rules. FOS is an external dispute resolution scheme. The contact details for FOS are:

Financial Ombudsman Service Limited
G.P.O. Box 3
Melbourne VIC 3001
Telephone: 1300 780 808
Website: www.fos.org.au

FP Markets is a member of the FOS complaints resolution scheme (No. 4456). The service provided to you by FOS is free.

4. The Australian Securities and Investments Commission (**ASIC**) also has an Info line on 1300 300 630 which you may use to make a complaint and obtain information about your rights.

6.14 Privacy

All of the information collected by FP Markets, in the application form or otherwise, is used for maintaining your Account and for the purpose of assessing whether you would be suitable as a Client.

FP Markets has obligations under, and has procedures in place to ensure its compliance with, the Privacy Act 1988 (Commonwealth).

Significantly, these include the following:

1. Collecting personal information

In collecting personal information, FP Markets is required to:

- collect only information which is necessary for the purpose described above;
- ensure that collection of the information is by fair and lawful means; and
- take reasonable steps to make you, the individual, aware of why the information is being collected and that you may access the information held by us.

If necessary, FP Markets also collects information on directors of a corporate client or agents or representatives of the Client. FP Markets may be required by law to collect information, such as for taxation purposes or to identify persons who open or operate an account.

FP Markets may take steps to verify information given to it, such as consulting registries, referees, employers or credit agencies. This information will not be disclosed to any other person although FP Markets may disclose this information to its related bodies corporate if you intend to use the services of any of those related bodies corporate.

2. Using the personal information

Once FP Markets has collected the information from you, FP Markets will only use the information for the purposes described above unless you consent otherwise.

Personal information may be disclosed to:

- any person acting on your behalf, including your advisor, accountant, solicitor, executor, attorney or other representative;
- related bodies corporate of FP Markets if you use, or intend to use, services of those other corporations;
- any organisations to whom FP Markets outsources administrative functions;

- brokers or agents who refer your business to FP Markets (so that we may efficiently exchange information and administer your account);
- regulatory authorities;
- as required or permitted by law or by court order.

This information will not be disclosed to any other person without your consent.

You may access your personal information held by FP Markets (subject to permitted exceptions), by contacting FP Markets. We may charge you for that access.

As FP Markets is obliged by law to take reasonable steps to ensure that the personal information used is accurate, up to date and complete, please inform us immediately if any of the information provided in this Section later changes.

3. Retaining personal information

FP Markets has implemented and maintains secure protection of all personal information obtained from misuse, loss, unauthorised access, modification or disclosure.

The information will be destroyed or de-personalised if FP Markets no longer requires the information for the purpose referred to above.

7 Glossary

Account means your account with FP Markets established under the Account Terms, including all Trading Accounts and all Transactions recorded in them.

Account Terms means the terms of your Account with FP Markets for all of your Trading Accounts by which you deal in Transactions (as amended from time to time). Variations or additional terms may be notified to you from time to time in accordance with your current Account Terms.

Account Value means the current value of your Account which is calculated by FP Markets by combining:

- the balance of the cash account;
- the sum of the values of the non-margin positions;
- the unrealised value (positive/negative) of the Open Positions in margin products;
- indicative costs to Close (Transaction Fees, Finance Charges); and
- the values of Transactions not yet booked.

AML Laws means the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Commonwealth) and any related regulations, rules and instruments.

ASX means the securities and other Exchanges operated by ASX Limited.

Australian Dollars or **AS** means the lawful currency of the Commonwealth of Australia.

Balance means the funds available in a Trading Account that may be used for trading FPM OTC contracts.

Base Currency is the first currency quoted when requesting a quote for an FPM OTC contract which can be denominated in another currency, such as an FX FPM OTC contract, for example in the quote AUD/USD the AUD is the Base Currency.

Bid means the price which FP Markets as the buyer is willing to accept i.e. the price at which you can currently buy an FPM OTC contract to Close Out ("sell") your existing FPM OTC contract.

basis point or **bp** refers to 0.01% of an amount. E.g., 5 bps means 5 basis points or 0.05% (typically of a Contract Value).

Cash Balance means the amount of cash which would be paid to you from a Trading Account if requested. There is Cash Balance only if your Margin Cover is a positive amount. The amount of the Cash Balance is the lesser of the cash balance of your Account and the required minimum Margin Cover. If your Margin Cover is not positive, there will be no Cash Balance. The amount is subject to final adjustment by FP Markets at any time including immediately after payment of cash to you for any reason whatever, including changes in value or level of Underlying Financial Products, interest rates, currency rates, and unposted (or unreported) but accrued Finance Charges or Transaction Charges.

CFD means an over-the-counter derivative contract for differences. An FPM OTC contract which is a CFD is issued by FP Markets as principal on the terms set out in the Account Terms and with such other terms as the Client and FP Markets agree at or before the time of issuance (such as the price for it).

Client refers to the person who has an Account with FP Markets.

Client Mark-up means the amount (as a percentage), determined by FP Markets, applied to the FPM Base Rate to determine the net Finance Charge on long positions or short positions. The Client Mark-up applying to you is notified at the time of opening your Account, and may later be varied on appropriate notice.

Close Out, Closed Out and **Closing Out** in relation to a Transaction means discharging or satisfying the obligations of the Client and FP Markets under the transaction and this includes matching up the Transaction with a Transaction of the same kind under which the Client has assumed an offsetting opposite position.

Closing Date means the date on which the FPM OTC contract is agreed to be Closed Out, or earlier, if deemed to be Closed Out in accordance with the Account Terms.

Closing Price means the value of an FPM OTC contract determined by FP Markets on a day. Please see Section 3.13.

Closing Value means the value determined by FP Markets by multiplying the number of your FPM OTC contracts by the Closing Price of the FPM OTC contract at the Closing Date.

Contract Size means the standard volume per 1 Lot expressed either in ounces or number of contracts. An indication of the standard transaction sizes for the FPM OTC contracts is available on the website at www.fpmarkets.com.au.

Contract Value means the face value of the FPM OTC contract, and is calculated by FP Markets by multiplying the applicable price (or, if an index, the level) of the FPM OTC contract by the number of FPM OTC contracts.

Corporations Act means the Corporations Act 2001 (Commonwealth).

Current Market Price is the price which is the mid point between FP Market's Bid and Offer prices for FPM OTC contracts, which may be a delayed price depending on whether you have subscribed for live pricing.

Direct Market Access and **DMA** refer to a model of pricing and execution where an order is placed directly, or virtually directly, into an Exchange without any broker intervention. In practice, there are many variations to the general model and brokers always retain the right to filter orders for regulatory or compliance reasons.

Exchange means the market operated by the ASX, ASX 24 operated by Australian Securities Exchange Limited (ABN 83 000 943 377), the Australian Clearing House operated by ASX Clearing Corporation Limited (ABN 45 087 801 554), or any other exchange or market on which the relevant Underlying Financial Product trades or, in the case of an index, it relates to.

Electronic Communication Network Style Foreign Exchange and **ECN** refer to a model of pricing and execution where an order is placed directly, or virtually directly, via a Hedge Counterparty without any broker intervention. In practice, there are many variations to the general model and brokers always retain the right to filter orders for regulatory or compliance reasons.

Finance Charge means a charge payable by you in respect of your Transaction, in accordance with the Account Terms.

Finance Charge Adjustment means the amount you pay in respect of your Transaction, in accordance with the Account Terms.

Finance Credit Adjustment means the amount you receive in respect of your Transaction, in accordance with the Account Terms.

Finance Rate displayed as a swap long percentage or swap short percentage on the website means the interest rate percentage for the cost of funding the Open Position Overnight nominated by FP Markets for this defined term from time to time, as notified to you (including through the online trading platform) or posted on its website.

FP Markets means First Prudential Markets Pty Ltd ABN 16 112 600 281 AFSL 286354.

FPM Base Rate means the amount determined by FP Markets for this term from time to time. FP Markets sources and chooses its rate from many possible providers on any day, so the FPM Base Rate for any particular Client changes from day to day without prior notice. The Client is notified of the Client Mark-up applicable to that Client from time to time. The total rate (Client Mark-up plus FPM Base Rate) is applied to each Client's Trading Account which uses the MT4 Platform.

FPM client moneys trust account means the bank account maintained by FP Markets as a trust account under section 981B of the Corporations Act. (It is not part of your Account but any of your moneys in it belong to you.)

FPM OTC contract means an over-the-counter contract, issued (when the Client trades on the MT4 Platform) by FP Markets as principal on the terms set out in the Account Terms, subject to any Trading Conditions, and with such other terms as the Client and FP Markets agree at or before the time of issuance (such as the price for it). The kinds of OTC contracts available on the MT4 Platform are described in this PDS (or as later amended or superseded by another PDS).

FPM Product means an over-the-counter contract issued by FP Markets as principal on the terms set out in the Account Terms, subject to any Trading Conditions, and with such other terms as the Client and FP Markets agree at or before the time of issuance (such as the price for it). FPM Product includes the FPM OTC contracts available on the MT4 Platform as described in this PDS (or as later amended or superseded by another PDS) and other OTC contracts issued by FP Markets which are covered by other PDSs.

FX Transaction means a transaction to buy or sell a specific quantity of a currency in exchange for a specific quantity of another currency, at an agreed date (same day or in the future), whether or not it is physically settled or capable of being physically or cash settled, and includes an option for such a transaction.

Hedge Counterparty means a person with whom FP Markets enters into a hedge contract to hedge FP Markets' exposure to FPM OTC contracts.

Index CFD means an FPM OTC contract whose Underlying Financial Product is an index comprised of securities of issuers listed on an Exchange, typically an index sponsored or promoted by an Exchange. The S&P™/ASX 200™ is an example, so a S&P™/ASX 200™ Index CFD is a CFD whose Underlying Financial Product is the S&P™/ASX 200™ and the values are based on the index levels of the S&P™/ASX 200™. The index sponsor has no involvement in the CFD.

Initial Margin means the amount which you are required to pay to FP Markets as the initial Margin for any Transaction which you propose to enter into.

Liquidation Level means the minimum Margin Cover allowable before there might be automatic Close Out of all or some of your Open Positions.

Lot means the unit that represents the volume of a Transaction taking into consideration the Contract Size. It can be represented as a portion of a Lot subject to the minimum lot size, for example (0.1 of a lot) being referred to as a mini Lot or (0.01 of a Lot) being referred to as a micro Lot. For example 1 Lot in EURUSD equals 100,000 EUR being the Base Currency unit and 0.1 Lot is therefore 10,000 units of Base Currency.

Margin means the amount of cash or other assets paid to FP Markets and credited to your Account as Margin.

Margin Cover means the amount of Margin available for margin trading on your Account. It is calculated by FP Markets by subtracting from the Account Value: (i) the required Margin; (ii) that part of the value of Open Positions which are margin products which is not available to be counted as Margin Cover (usually shown as a percentage of the unrealised value of the margin product) and (iii) that part of the value of non-margin positions which are non-margin products which is not available to be counted as Margin Cover (usually shown as a percentage of the value of the non-margin product).

margin FX means an FPM OTC contract whose Underlying Financial Product is a currency or currency pair.

margin product means an FPM OTC contract (or other Transaction) which has a required Margin. This could be an FPM OTC contract covered by this PDS or another kind of FPM OTC contract covered by another product disclosure statement.

margin trading refers to any trading in any margin product.

Metals Contract means an FPM OTC contract whose Underlying Financial Product is either a metal (including bullion) traded on a market or Exchange or a financial product traded on an Exchange or market by reference to a contract in respect of metal (including bullion).

MT4 Platform means the Meta Trader 4 electronic trading platform made available by FP Markets to enable the Client to trade in FPM OTC contracts. Meta Trader 4 is provided by MetaQuotes Software Corp, a company located in Nassau, Bahamas.

non-margin position means an Open Position of an FPM OTC contract (or other Transaction) which has no required Margin. This would be a Transaction such as a fully paid exposure to a fully paid share.

Offer means the price which FP Markets as the seller is willing to accept i.e., the price at which you can buy the FPM OTC contract.

Open Position means, at any time, a Transaction which has not been Closed Out, or settled prior to the time agreed for settlement.

Order means any order placed by you to enter into a Transaction.

OTC contract means an over-the-counter contract for a financial product, including options and contracts in respect of foreign exchange or metals. OTC contracts are not traded or settled with any Exchange.

Overnight means end of a trading day at 21:59 London local time.

Pip Value and **Points** means the smallest increment by which a unit of currency (such as for an FX FPM OTC contract) changes and is quoted depending on the number of decimal places in which the currency is quoted. For example a USDJPY margin FX is quoted with only two decimal places (meaning one Pip Value (or “Point”) = JPY 0.01).

Platform means any of the trading platforms provided by FP Markets for accessing your Account and placing Orders.

Spot means the theoretical Value Date for a Transaction two Business Days following the day on which the Transaction is entered into.

Swap Rate means the rate determined by FP Markets for this defined term from time to time, as notified to you (including through the online trading platform). Please see the definition of “FPM Base Rate”.

Terms Currency is the second currency quoted in a pair for an FPM OTC contract, for example for the quote AUD/USD, the Terms Currency is the USD.

Total Equity or Equity means the sum of:

- the balance of the cash account; and
- the unrealised value (positive/negative) of the Open Positions in margin products.

Trading Account means a sub-account of your Account with FP Markets.

Trading Conditions means the operational rules and conditions relating to the MT4 Platform from time to time. It includes information relating to fees and charges, Margin percentages for each specific margin Product, and the Finance Charge for each specific margin Product (if any), the finance credit account qualification level and other relevant information.

Transaction means any of the kinds of FPM OTC contract which are traded under the Account Terms.

Transaction Fee means the fee (also called commission) from time to time specified by FP Markets to be the amount payable by you to FP Markets in respect of each Transaction. The amount of the Transaction Fee is within the ranges set out in this PDS or as later varied in accordance with the Account Terms and this PDS and will be as agreed by FP Markets from time to time.

Transaction Price means, for margin FX, the exchange rate for the relevant currencies and, for Metals Contracts, it is the price (or for indices, the level) of buying or selling the financial product.

Underlying Financial Product means the thing which is used as the basis for the calculations of prices for an FPM OTC contract, such as a share or similar equity financial product, an index, foreign currency pairs, a metals transaction, Exchange-traded units in a fund, an exchange traded fund (ETF) or other similar item (or any combination of one or more of those).

Value Date means the theoretical date of delivery if the FPM OTC contract could be settled by physical or deliverable settlement.

Withdrawable Funds means the amount of credit balance in a Trading Account available for being used as Margin (to cover adverse movements in the value of your existing positions or towards new positions). There is Withdrawable Funds only if your Margin Cover is a positive amount. The amount of the Withdrawable Funds is the surplus (if any) of the cash balance credited to your Trading Account and unrealised profit and loss over the required minimum Margin Cover. If your Margin Cover is not positive, there will be no Withdrawable Funds. The amount is subject to final adjustment by FP Markets at any time including immediately after payment of cash to you for any reason whatever, including changes in value or level of Underlying Financial Products, interest rates, currency rates, and unposted (or unreported) but accrued Finance Charges or Transaction Charges.

Should you have any questions or enquiries,
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